

Group benefits



AssuredPartners program provides extra features

Your program offering for 2024

When you need tailored and cost-effective group benefit solutions, depend on Principal® to have what you and your clients need. Because of your relationship with us, you have access to a program that offers additional support, enhancements, and discounts.

When you need us, we're here.

Our relationship is important. That's why we offer the dedicated support you need. Service is as close as your local Principal office. In addition, you can turn to:

RELATIONSHIP MANAGER

Karla Herley

herley.karla@principal.com

402-340-6060

Enhancements just for you

It's a program designed with your firm in mind. To enhance your client offering, take advantage of our:

- Annual conference sponsorship
- Training and education programs
- Additional compensation. In addition to the broker bonus program, your offices may qualify for up to 3% bonus for production and up to 2% bonus for persistency (based on national results)

Discounts

Everybody loves a discount! Save money on services you can use every day. To get started, contact Karla Herley.

FedEx® overnight delivery

Receive our FedEx discount when mailing to your local Principal sales office or our home office in Des Moines, Iowa.

STAPLES® office supplies

Receive our contracted pricing. You won't be charged for shipping and handling, except for furniture or other large items. And your orders are delivered within 24 hours, except back orders.

eBenefits Edge Total Management online benefits administration system

Receive preferred pricing on our service that easily combines all benefits information in one system. For a low monthly fee, your clients get enrollment and year-round administration services for all their benefit providers.

Pricing is a flat monthly fee or on a per employee per month (PEPM) basis—with no set-up or electronic data interchange (EDI) fees. And the more products your client has with Principal, the lower the cost.

Number of products	Number of employees			
	50-74 Flat monthly fee	75-199 PEPM	200-499 PEPM	500+ PEPM
2	not applicable	\$3.50	\$2.75	Custom pricing — talk to your group representative
3	\$225	\$3.00	\$2.25	
4	\$200	\$2.00	\$1.75	
5+	\$175	\$1.75	\$1.50	

Additional discounts are available when utilizing a preferred payroll vendor or when purchasing 2+ optional eBenefits Edge services. If the number of products reduces after implementation, customers with 75+ employees and fewer than two qualifying products pay \$4.00 PEPM. Customers with 50-74 employees and fewer than three qualifying products incur a flat \$400 monthly fee.

 Let's connect

Contact your local sales representative.



[principal.com](https://www.principal.com)

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