



eBenefits Edge | Total Management

# Point. Click. Succeed with benefits administration.

On-demand access to all benefits  
information at a budget-friendly cost.



Help clients get more for their money with online benefits administration. It helps employers save both money and time with reduced printing, postage, and time spent managing each benefit provider.

Check out Total Management from Principal®. For a low monthly fee, your clients get enrollment **and** year-round administration services. Plus, it accommodates multiple providers.

## How much does it cost?

Pricing is a flat monthly fee or on a per employee per month (PEPM) basis—with no set-up or electronic data interchange (EDI) fees. **The more products your client has with Principal, the lower the cost.** In fact, here are some of the products that count in determining the price—whether employer-paid, employee-paid, or self-funded:

- Group term life
- Voluntary term life
- Short-term disability
- Long-term disability
- Dental
- Vision
- Supplemental products
- Individual disability or life
- Retirement plan services, including 401(k), nonqualified, pension, and Employee Stock Ownership Plan (ESOP)
- Paid Family Medical Leave (PFML)

Number of products	Number of employees			
	50-74 Flat monthly fee	75-199 PEPM	200-499 PEPM	500+ PEPM
2	not applicable	\$3.50	\$2.75	Custom pricing — talk to your group representative
3	\$250	\$3.25	\$2.50	
4	\$225	\$3.00	\$2.25	
5+	\$200	\$2.75	\$2.00	

Additional discounts are available when utilizing a preferred payroll vendor or when purchasing 2+ optional eBenefits Edge services. If the number of products reduces after implementation, customers with 75+ employees and fewer than two qualifying products pay \$4.00 PEPM. Customers with 50-74 employees and fewer than three qualifying products incur a flat \$400 monthly fee.

# Who can buy this?

Clients are eligible for this service if they have:

- 75+ employees and offer **two** qualifying Principal group products.
- 50-74 employees and offer **three** qualifying Principal group products.

Qualifying Principal products for purchase	Employer-paid	Employee-paid
Dental	✓	✓
Short-term disability	✓	✓
Long-term disability	✓	✓
Life	✓	✓
Vision	✓	✓ <sup>1</sup>
Supplemental <sup>2</sup>	✓ <sup>3</sup>	✓
Multi-life individual Disability Income	✓	✓



Contact your local sales representative for a specific quote.  
Visit us at **principal.com**.

- <sup>1</sup> Employee-paid vision is a qualifying product for cases with 100 or more employees, or for cases with fewer than 100 employees when dental is also purchased or in place.
- <sup>2</sup> Qualifying product when two supplemental products—accident, critical illness (specified disease in New York), or hospital indemnity—are purchased together.
- <sup>3</sup> Hospital indemnity only.



**principal.com**

Insurance products issued by Principal Life Insurance Company®, a member of the Principal Financial Group®, Des Moines, IA 50392.

For financial professional use only. Not for use with consumers or the public.

Principal®, Principal Financial Group®, and Principal and the logomark design are registered trademarks of Principal Financial Services, Inc., a Principal Financial Group company, in the United States and are trademarks and service marks of Principal Financial Services, Inc., in various countries around the world.