

Operations — Sales Compensation Administration

Contact reference guide

Please call Sales Compensation Administration at **1-800-388-4793** and use the following prompts to be directed to the appropriate team.

Team	Level 1 prompt	Level 2 prompt	Level 3 prompt	PureCloud Queue	Email address
Group Benefits Leader: Joe Parker Assistant Manager: Jessica Perkins	Press 1	n/a	n/a	SCA GROUP	Appointments: licandappt_group@exchange.principal.com Broker Change and Commissions: commissions.group@principal.com Management Compensation: compgroup@exchange.principal.com
Retirement Leader: Kelley Knutson Assistant Manager: Brooke Arends	Press 2	Pay — Press 1 Appointments — Press 2	n/a n/a	SCA WSRS SCA WSRS APPT	Appointments: licandappt_ris@principal.com Commissions: commissions.ris@principal.com Fee-based: compresolution@principal.com Financial Professional Changes: fpchanges@principal.com Management Compensation: scawsrscompensation@principal.com
Individual Product (Life, DI, Annuity, Mutual Funds) Leaders: April Graham <i>(Independent & PFN/PSI Pay)</i> Chris Lachky <i>(Independent Onboarding)</i> Brandon Lee <i>(AOR)</i> Diane Pohlmeier <i>(PFN/PSI Onboarding Registration)</i> Assistant Manager: Amy Sisam <i>(Independent & PFN/PSI Pay)</i>	Press 3	Independent Representative — Press 1 PFN or registered with PSI — Press 2	Pay — Press 1 Appointments — Press 2 Pay — Press 1 Licensing, Appointments, or Registration — Press 2	SCA IND RETAIL SCA IND APPT SCA PFN PSI SCA REG	Agent Change: agentchange.indiv@principal.com Appointments: contracting@principal.com Commissions: commissions.indiv@principal.com Management Compensation: comp.bga@principal.com Address Changes: addresschange@principal.com Commissions: commissions.psi@principal.com Appointments: contractingcareer@principal.com licenseandrenewal@principal.com Registration: registration@principal.com

For public use.

Insurance products issued by Principal National Life Insurance Company (except in NY) and Principal Life Insurance Company®. Plan administrative services offered by Principal Life. Securities offered through Principal Securities, Inc., Member SIPC and/or independent broker/dealers. Referenced companies are members of the Principal Financial Group®, Des Moines, IA 50392.

Principal®, Principal Financial Group®, and Principal and the logomark design are registered trademarks of Principal Financial Services, Inc., a Principal Financial Group company, in the United States and are trademarks and service marks of Principal Financial Services, Inc., in various countries around the world.