

Operations — Sales Compensation Administration

Contact reference guide

Please call Sales Compensation Administration at 1-800-388-4793, press 1 as a financial professional, and use the following prompts to be directed to the appropriate team.

Team	Level 1 prompt	Level 2 prompt	Level 3 prompt	PureCloud Queue	Email address
Workplace Benefits Leader: Emily Hostetter	Press 1	n/a	n/a	SCA GROUP	Appointments: licandappt_group@exchange.principal.com Broker Change and Commissions: commissions.group@principal.com Management Compensation: compgroup@exchange.principal.com
Retirement Leaders: Kelley Knutson Brooke Arends	Press 2	Pay — Press 1 Appointments — Press 2	n/a	SCA WSRS SCA WSRS APPT	Appointments: licandappt_ris@principal.com Commissions: commissions.ris@principal.com Fee-based: compresolution@principal.com Financial Professional Changes: fpchanges@principal.com Management Compensation: scawsrscompensation@principal.com
Individual Products (Life, DI, Annuity, Mutual Funds) Non-PFN/PSI Life, Annuity, Disability Leaders: Brandon Lee Chris Lachky PFN/PSI Life, Annuity, Disability Leaders: Heather Miers Amy Sisam	Press 3	Independent Representative — Press 1 PFN or registered with PSI — Press 2	Pay — Press 1 Appointments — Press 2 Pay — Press 1 Licensing, Appointments, or Registration — Press 2	SCA IND RETAIL SCA IND APPT SCA PFN PSI SCA REG	Agent Change: agentchange.indiv@principal.com Appointments: contracting@principal.com Commissions: commissions.indiv@principal.com Management Compensation: comp.bga@principal.com Address Changes: addresschange@principal.com Commissions: commissions.psi@principal.com Appointments: contractingcareer@principal.com licenseandrenewal@principal.com Registration: registration@principal.com

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