



**Principal National Life Insurance Company**  
**Principal Life Insurance Company**

P.O. Box 10431, Des Moines, IA 50306-0431

[www.principal.com](http://www.principal.com)

Your policy indicates its issuer, which is the company responsible for the policy obligations and is referred to herein as the 'Company'.

**Deferred Comp – SERP  
Submission Checklist**

For Assistance: 800-654-4278,  
options 4,2,3

<b>Employer Info</b>	Employer Name: _____ Federal Tax ID: _____ Business (Tax) Structure: <input type="checkbox"/> C-Corp <input type="checkbox"/> S-Corp <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership (or LLP) <input type="checkbox"/> LLC-taxed as C-Corp <input type="checkbox"/> LLC-taxed as S-Corp <input type="checkbox"/> LLC-taxed as Partnership <input type="checkbox"/> Tax Exempt <input type="checkbox"/> Other: _____ Employer Address: _____ _____ _____ Employer Contact: _____ (Name) _____ (Title) _____ (Email Address) _____ (Phone #)
<b>Plan Info</b>	Formal Plan Name: _____ Effective Date of Plan: _____
<b>Life Insurance Financing Method</b>	Select one: <input type="checkbox"/> <b>Individual financing</b> – Purchase/maintain one key person life insurance policy per participant, to informally fund that specific participant's future benefits. <input type="checkbox"/> <b>Aggregate financing</b> – Purchase/maintain one or more key person life insurance policies to informally fund all of the participants' future benefits collectively.
<b>Underwriting</b>	<input type="checkbox"/> Full Underwriting <input type="checkbox"/> Simplified Issue-Standard/Decline** ** Simplified Issue underwriting program requires Principal's pre-approval – see Page 2.
<b>Plan Submission</b>	Refer to next page – <b>Checklist &amp; Tips</b> – for help submitting this business plan.



# Checklist & Tips

Use this list to help submit your Deferred Comp – SERP plan.

<b>For all Deferred Comp – SERP plans, submit...</b>	<input type="checkbox"/> Page 1 of this <b>Deferred Comp – SERP Submission Checklist</b> (submit only 1 per plan, not per application) <input type="checkbox"/> Life Insurance Application(s) <input type="checkbox"/> Employee Consent to be Insured form (one per proposed insured) <input type="checkbox"/> Life Insurance Illustration(s) or corresponding Disclosure(s) <input type="checkbox"/> Copies of formal Adoption Agreement, Deferred Comp – SERP Plan Document, and Enrollment Packets. <input type="checkbox"/> Roles and Responsibilities Acknowledgement (signed) <input type="checkbox"/> Copy of Electronic U.S. DOL “Top Hat” Confirmation Statement
<b>If Endorsement Split Dollar will apply in pre-retirement years...</b>	<input type="checkbox"/> Copy of formal Split Dollar Agreement (one per participant) <input type="checkbox"/> Form DD 914 E - Endorsement Split Dollar Benefit Instructions (one per participant) ( <u>Note</u> : On each Life App, Beneficiary field should read, “See Split Dollar Benefit Instructions.”)
<b>For Simplified Issue Underwriting</b>	<input type="checkbox"/> Copy of Principal correspondence (a prior email or letter) pre-approving use of the Simplified Issue Underwriting Program.
<b>For Trust-Owned Policies</b>	<input type="checkbox"/> Trust Certification and Indemnification form RF 971