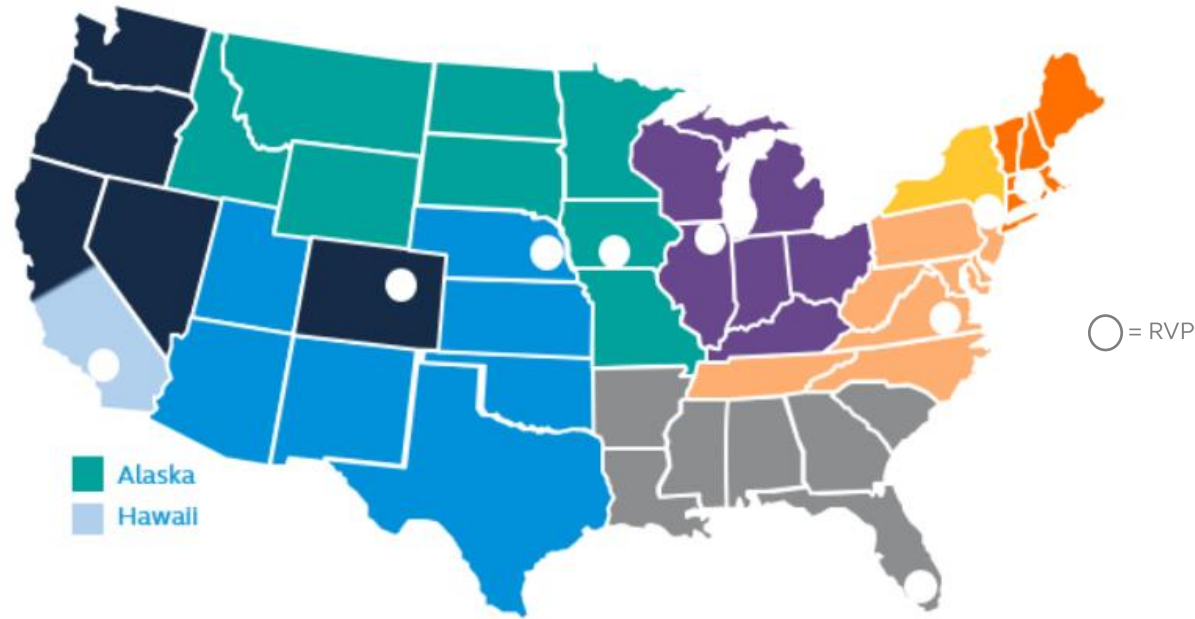


Regional Vice Presidents – Life

Jim Wanek

Managing Vice President – Life Distribution
 Phone: 515-878-1923
 Email: wanek.jim@principal.com



Paul Sargent – Life RVP

Ph: 303-746-5846
 Email: sargent.paul@principal.com
 Holly Simmer – Sr. Internal Wholesaler
 Ph: 515-452-4005
 Email: simmer.holly@principal.com

Sherry Flint – Life RVP

Ph: 858-883-5410
 Email: flint.sherry@principal.com
 Corrie Feldotto – Life Wholesaler
 Ph: 515-452-4099
 Email: feldotto.corrie@principal.com

Mike Matlock – Life RVP

Ph: 402-301-7314
 Email: matlock.mike@principal.com
 Andy Brewer – Life Wholesaler
 Ph: 515-452-4013
 Email: brewer.andy@principal.com

Michelle Tish – Life RVP

Ph: 515-988-4625
 Email: tish.michelle@principal.com
 Laura Bass – Sr. Internal Wholesaler
 Ph: 515-452-4014
 Email: bass.laura@principal.com

Mason McKinnie – Life RVP

Ph: 515-360-3277
 Email: mckinnie.mason@principal.com
 Jared Kernes – Internal Wholesaler
 Ph: 515-452-4018
 Email: kernes.jared@principal.com

Kurt Gustinger – Life RVP

Ph: 305-333-8780
 Email: gustinger.kurt@principal.com
 Eric Louvan – Internal Wholesaler
 Ph: 515-452-4026
 Email: louvan.eric@principal.com

Mark Householder – Life RVP

Ph: 804-241-0072
 Email: householder.mark@principal.com
 Andy Yedlik – Life Wholesaler
 Ph: 515-452-4025
 Email: yedlik.andrew@principal.com

Don Cooper – Life RVP

Ph: 914-251-1707
 Email: cooper.don@principal.com
 Corey Cox – Internal Wholesaler
 Ph: 515-452-4012
 Email: cox.corey@principal.com

Pat Kane – Life RVP

Ph: 860-402-7268
 Email: kane.patrick@principal.com
 Nicole Schwarz – Internal Wholesaler
 Ph: 515-452-4017
 Email: schwarz.nicole@principal.com

Eddie Nicholson – Ash RVP

Ph: 515-771-8174
 Email: nicholson.eddie@principal.com
 Skyler Roorda – Internal Wholesaler
 Ph: 515-452-4011
 Email: roorda.skyler@principal.com

Ryan Goodchild – Crump RVP

Ph: 515-490-1968
 Email: goodchild.ryan@principal.com
 Bryan Campos – Internal Wholesaler
 Ph: 515-452-4024
 Email: campos.bryan@principal.com

Tom Bates – RVP – Business Markets South

Ph: 336-255-7685
 Email: bates.thomas@principal.com

Noel Anderson – RVP – Business Markets Northeast/Mid Atlantic

Ph: 866-504-4310, x402
 Email: anderson.noel@principal.com

Jack Leavy – RVP – Business Markets Great Lakes

Ph: 248-797-3207
 Email: leavy.jack@principal.com

Debbie Rooks – RVP – Business Development National

Ph: 503-705-3877
 Email: rooks.debbie@principal.com

Britnee Scharnhorst – Sr. Internal Wholesaler (Business)
 Ph: 515-452-4027
 Email: scharnhorst.britnee@principal.com