

## Rate comparisons

Our 10-Year Term insurance could be an attractive option for clients seeking protection for a guaranteed period of time. See how our rates compare to those of other providers.

Male, \$1 million death benefit | Preferred, Non-Tobacco

Age	Company	Premium
35	American General – Select-A-Term 10 Transamerica – Trendsetter Super 10 Pacific Life – Pacific Promise Term 10 Principal – 10-Year Term Protective – Classic Choice Term Lincoln National – Life Element 10 Midland National – Premier 10 Term Nationwide – Guaranteed Level Term 10 Securian – Advantage Elite Select American National – Signature Term 10	\$299 \$300 \$309 <b>\$309</b> \$331 \$331 \$345 \$345 \$345 \$345
45	Protective – Classic Choice Term Transamerica – Trendsetter Super 10  Principal – 10-Year Term Pacific Life – Pacific Promise Term 10 Lincoln National – Life Element 10 American General - Select-A-Term 10 Nationwide – Guaranteed Level Term 10 Midland National – Premier 10 Term American National – Signature Term 10 Banner Life – OPTerm 10	\$669 \$670 <b>\$670</b> \$679 \$679 \$679 \$715 \$725 \$740 \$775
55	American General – Select-A-Term 10 Protective – Classic Choice Term Lincoln National – Life Element 10 Principal – 10-Year Term Transamerica – Trendsetter Super 10 Pacific Life – Pacific Promise Term 10 Banner Life – OPTerm 10 John Hancock – Protection Term 10 Nationwide – Guaranteed Level Term 10 Midland National – Premier 10 Term	\$1,659 \$1,659 \$1,659 <b>\$1,659</b> \$1,660 \$1,662 \$1,718 \$1,719 \$1,735 \$1,775

Information is current as of September 2022.

Male, \$1 million death benefit | Standard, Non-Tobacco

Age	Company	Premium
35	Transamerica – Trendsetter Super 10 Pacific Life – Pacific Promise Term 10  Principal – 10-Year Term  American General - Select-A-Term 10 Protective – Classic Choice Term  Lincoln National – Life Element 10  Midland National – Premier 10 Term  Securian – Advantage Elite Select  Banner Life – OPTerm 10  Nationwide – Guaranteed Level Term 10	\$520 \$529 <b>\$529</b> \$529 \$541 \$541 \$555 \$575 \$575 \$575
45	Banner Life – OPTerm 10 Protective – Classic Choice Term  Principal – 10-Year Term  Transamerica – Trendsetter Super 10 Pacific Life – Pacific Promise Term 10 Lincoln National – Life Element 10 American General - Select-A-Term 10 Midland National – Premier 10 Term American National – Signature Term 10 Nationwide – Guaranteed Level Term 10	\$1,109 \$1,109 <b>\$1,109</b> \$1,110 \$1,110 \$1,110 \$1,110 \$1,185 \$1,270 \$1,285
55	Banner Life – OPTerm 10 Protective – Classic Choice Term  Principal – 10-Year Term Lincoln National – Life Element 10 Transamerica – Trendsetter Super 10 Pacific Life – Pacific Promise Term 10 American General – Select-A-Term 10 Midland National – Premier 10 Term American National – Signature Term 10 Mass Mutual – Vantage Term10	\$2,819 \$2,819 <b>\$2,819</b> \$2,819 \$2,820 \$2,829 \$2,829 \$2,829 \$2,935 \$3,060 \$3,115

Information is current as of September 2022.



## advisors.principal.com

The rates of products from other companies were not furnished by these companies. If there are questions regarding the rates, please contact a representative of the company. Guarantees are based on the claims-paying ability of Principal Life Insurance Company.

Insurance products issued by Principal National Life Insurance Company (except in NY) and Principal Life Insurance Company®, and the companies available through the Preferred Product Network, inc. Plan administrative services offered by Principal Life. Referenced companies are members of the Principal Financial Group®, Des Moines, IA 50392.

Products and riders are subject to state availability.

For financial professional use only. Not for distribution to the public.

## Not FDIC or NCUA insured

May lose value • Not a deposit • No bank or credit union guarantee Not insured by any Federal government agency Principal<sup>®</sup>, Principal Financial Group<sup>®</sup>, and Principal and the logomark design are registered trademarks of Principal Financial Services, Inc., a Principal Financial Group company, in the United States and are trademarks and services marks of Principal Financial Services, Inc., in various countries around the world.