



Group benefits

## Specialized support for larger businesses

Extra assistance to create and maintain  
an employee benefits package.

### We can help.

It's no secret large companies operate differently than smaller ones. That's why there's no one-size-fits-all answer to the best employee benefits package. Multiple office locations, regular turnover, and shift schedules can all cause challenges. But executing customized benefit solutions? **That's where Principal® can help.**

Based on your needs and the Principal products you offer, you may have access to our large case service options. These are available to select customers with either \$500,000+ in annual premium or 500+ enrolled employees.

#### Available services for larger employers:

- Enroll employees twice as fast with our standalone digital evidence of insurability (EOI)—for self-accounting customers.
- Provide terminated employees with benefit assistance and support through our portability and conversion services—for self-accounting customers.
- Access to enrollment specialist team for virtual or onsite enrollment support, education, and consultation.
- Access and integration with eBenefits Edge, our online benefits administration service, which combines all benefits information in one system for enrollment and ongoing administration.
- Be compliant, consistent, and confident with our absence management program—for customers with 100+ employees and short-term disability coverage from Principal.

You can count on Principal to provide tailored, best-in-class benefit solutions larger clients deserve and expect.

## At your service

Our dedicated team of employee benefit professionals ensure you receive the benefit solutions needed for your larger company. That's why they're your key points of contact before, during, and after the sale.

### Relationship manager

- Overall account responsibility
- Fewer than 60 accounts
- Advocate
- Consultant

### Implementation specialist


- Assessment based on the account
- Timelines and milestone tracking
- Policy review
- Schedule and lead calls
- Self-accounting and ASO experience

### Customer service

- Self-accounting billing focus
- Eligibility issues
- Auditing the account for discrepancies

### Disability claim account manager

- HR-facing resource
- Involved with complicated claim situations
- Helps ensure consistency among the team of claim specialists

 [Learn more](#)

Contact your local Principal sales representative.



[principal.com](https://principal.com)

Insurance products issued by Principal Life Insurance Company®, a member of the Principal Financial Group®, Des Moines, IA 50392.

This is an overview of insurance products and other services offered by Principal. It is not a contract or a complete statement of the rights, benefits, limitations and exclusions of the coverage. Some services require additional costs. For cost and coverage details, contact your Principal representative.

Principal®, Principal Financial Group®, and Principal and the logomark design are registered trademarks of Principal Financial Services, Inc., a Principal Financial Group company, in the United States and are trademarks and service marks of Principal Financial Services, Inc., in various countries around the world.