

Protect your business

Incentives for your key employees can help you with recruiting and retention

Sample Company

Your key employees are the backbone of your company - their leadership and expertise keep it on the right path. So how can you show them you value their hard work, while also giving them an incentive to stay with your company?

The good news is you have options.

Increase compensation now

Simply increase the base salary or bonuses of select employees. This amount will generally be paid annually for as long as they remain employed.

Employee recognizes the benefit when the bonus or salary is paid, and no agreements are needed.

Increased compensation or bonuses may not motivate your key employee to stay and help you achieve your future business goals.

You give up potential retention features of a key employee benefit plan.

Contribute pay increases to a deferred comp benefit - with a focus on retention

You and each key employee enter into an agreement, and you decide how much you want to contribute to the plan for each key employee. Upon a triggering event (separation from service, retirement, disability, or death), a payout may begin for the employee.

Payouts can be made as lump sum, or in annual installments over varying periods.

If you choose to finance the benefit, your company would own a life insurance policy and be the beneficiary in the event of death.

Let's take a closer look at each of these options.

Increase compensation now

How it works

One of the most common ways to recruit, reward, and retain top talent is to increase compensation. Although paying your key employee a higher salary or an additional bonus may seem like the easiest option, it may not have the long-term retention impact you expect.

What's the financial impact of this option?

Additional wages are taxable each year to the employee.

You may receive a current tax deduction for the wages paid.

Increasing salary or bonus may imply the reward you give today is permanent.

Key assumptions

Employee	Employer
50 years old	C-Corp corporate structure
30.0% individual tax rate	25.0% employer tax rate
\$50,000 annual bonus	\$50,000 annual budget
	15 year service period

	Employee			Employer		
	1	2	3	4	5	6
	Bonus	Tax on	After-tax	Bonus	Tax	After-tax
	received	bonus	impact	payments	benefit	impact
Year	(cash in)	(cash out)		(cash out)	(cash in)	
1	\$50,000	\$15,000	\$35,000	(\$50,000)	\$12,500	(\$37,500)
2	50,000	15,000	35,000	(50,000)	12,500	(37,500)
3	50,000	15,000	35,000	(50,000)	12,500	(37,500)
:	•	:	:	:	:	* * *
14	50,000	15,000	35,000	(50,000)	12,500	(37,500)
15	50,000	15,000	35,000	(50,000)	12,500	(37,500)
16	0	0	0	0	0	0
:	• • •	:	•	:	:	* • •
23	0	0	0	0	0	0
24	0	0	0	0	0	0
25	0	0	0	0	0	0
Total	\$750,000	\$225,000	\$525,000	(\$750,000)	\$187,500	(\$562,500)
	\$525,00)0 «		(\$562,5	00)	
	after-tax b	enefit		total cash	flow	

Contribute pay increases to a deferred comp benefit

How it works

In this option, you implement a Principal[®] Deferred Compensation - SERP. To set up this selective executive retirement plan, you enter into a deferred comp agreement with each key employee you choose to participate. You decide how much you want to contribute for each participant, as well as who to insure, what life insurance products, vesting schedules and payout options you will allow.

Vesting options

Immediate 100% cliff in any year (up to year 10) 20% graded each year, until 100% vested after 5 years Payout options

Lump-sum Annual installments over a 3-, 5-, or 10-year period

What's the financial impact of this option?

You receive a tax deduction when benefits are paid. During the service period, the key employee may have no income tax impact. The key employee pays income tax, as compensation, when the benefit is paid. If the key employee leaves before being fully vested, a portion of the benefit is paid.

The employee's benefits are a plan liability to you. Take a look at the cash flow implications below.

Plan assumptions

\$50,000 of annual employer contributions 4.5% earnings rate compounded annually Benefit is paid in 10 annual installments 25.0% employer tax rate

	1	2	3	4	5
		Plan Future		Benefit	Current
	Employer	balance	tax	payments	tax benefit
Year	contribution	at 4.5%	benefit	(cash out)	(cash effect)
1	\$50,000	\$52,250	\$13,063	\$0	\$0
2	\$50,000	\$106,851	\$26,713	\$0	\$0
3	\$50,000	\$163,910	\$40,977	\$0	\$0
• •	0 0 0	0 0 0		* *	
14	\$50,000	\$989,203	\$247,301	\$0	\$0
15	\$50,000	\$1,085,967	\$271,492	\$0	\$0
16	\$0	\$997,592	\$249,398	(\$131,333)	\$32,833
0 0 0	0 0 0	0 0 0	•	• • •	•
23	\$0	\$257,011	\$64,253	(\$131,333)	\$32,833
24	\$0	\$131,333	\$32,833	(\$131,333)	\$32,833
25	\$0	\$0	\$0	(\$131,333)	\$32,833
Total				(\$1,313,330)	\$328,330

Cash flow from columns 4 & 5

(\$985,000)

Corporate-owned life insurance

How it works

You purchase key person life insurance on some or all participants to informally finance the plan. Your company is the owner and beneficiary of the key person life insurance policy(ies).

Upon a triggering event (separation from service, retirement, disability, or death), a payout may begin for the key employee. You choose how the benefit will be paid.

Cash through normal course of business.

Withdrawal of cash value from a key person life insurance policy that informally finances the plan.

Initial death benefit is \$625,803

Corporate-owned life insurance assumptions

Indexed universal life insurance 5.77% long-term earnings rate

Premium Benefit Current Policy **Key person** Asset payments payments tax benefit withdrawal surrender death Year (cash out) (cash out) (cash effect) (cash in) value benefit (\$50,000) \$0 \$0 \$0 \$23,772 \$668,963 1 2 (\$50,000) \$0 \$0 \$0 \$69,837 \$714,504 3 (\$50,000) \$0 \$0 \$0 \$118,404 \$762,567 : : : : : : 14 (\$50,000) \$0 \$0 \$0 927,126 1,552,929 15 (\$50,000) \$0 \$0 \$0 1,034,390 1,552,929 \$98,500 16 \$0 (\$131,333) \$32,833 995,090 1,454,429 : : : : ÷ : \$0 23 (\$131,333) \$32,833 \$98,500 640,439 764,170 24 \$0 (\$131,333) \$32,833 \$98,500 576,276 662,924 25 \$98,500 560,758 \$0 (\$131,333) \$32,833 508,158 Total (\$750,000) (\$1,313,330) \$328,330 \$985,000

Cash flow from columns 1-4	(\$750,000)	By keeping the policy in-force until death,
Remaining assets	\$1,006,872	you may receive a projected tax-free death
Total cash flow	\$256,872	benefit of \$1,006,872 at the insured's age 85

Strategy summary: retaining talent

Once you find the right top talent, keeping them is a priority. Increasing compensation may be an important element in your strategy to recruit and retain key employees. Or, you may prefer to implement a deferred comp plan that can lead to increased key employee retention and allows you to retain control over when, or if, compensation is paid. Below is a recap of two employee retention and reward strategies to help you determine which might be a good fit for you.

	Increase compensation	Implement deferred compensation plan
Key features	It's simple, employee recognizes the benefit when the salary or bonus is paid	Motivate key employee to stay by promising a future benefit
	No agreements are needed	Enter into a deferred comp agreement with the key employee
		Purchase one or more key person life insurance policies to informally finance the plan and provide business protection
Key numbers for employee	\$750,000 total benefit payments	\$1,313,330 total benefit payments
	\$525,000 after-tax benefit	\$919,331 after-tax benefit
Key numbers for employer	\$750,000total employer contributions\$750,000total benefit to key employee\$187,500total tax benefits\$0projected key person insurance	\$750,000total premium payments\$1,313,330total benefit to key employee\$328,330total tax benefits\$1,006,872projected key person insurance
Total cash flow for employer	(\$562,500) total cash flow	\$256,872 total cash flow

By implementing the Principal[®] Deferred Compensation – SERP plan, your business owns a life insurance policy on key employees. Premiums paid into these policies can provide death benefit protection which can cover the cost of replacing, hiring, and training new key employees, should a death occur.



Principal Deferred Compensation - SERP

An exclusive benefit for you

Projected deferred compensation benefit

Your employer has elected to establish a deferred compensation plan that provides a benefit in annual installments over 10 years. In this demonstration, the benefit would begin in year 16. At that time, you are projected to receive benefit payments of \$131,333 for 10 years. Income taxes will be due in any year a benefit payment is received.

\$919,331	Projected after-tax benefit received
393,999	Projected taxes assuming a 30.0% individual tax rate
\$1,313,330	Projected taxable value of the benefit

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Additional information

This demonstration is hypothetical and shows a simplified example to provide you the basic principles. Your actual plan, assets, and taxes will be different from these assumptions.

We know the investment markets will have ups and downs and unexpected events will happen. So, it's important for you to monitor your investments as well as the events that could have an impact on your plan. The assumed rates of return in the demonstration are hypothetical and do not guarantee any future returns nor do they represent the returns of any particular investment. This is for illustrative purposes only.

You may have many participants in different stages of life. This means contributions and distributions could happen in the same year.

About this demonstration: corporate-owned life insurance

This demonstration assumes upon a triggering event (separation from service, retirement, or disability), systematic withdrawals are taken from the life insurance policy.

Withdrawals are generally tax-free until cost basis has been recovered. Thereafter, policy loans are generally tax-free unless the policy lapses. Withdrawals and loans will reduce the policy cash surrender value and net death benefit and may cause the policy to lapse. Lapse of a modified endowment contract (MEC) will have less favorable tax treatment during the life of the insured compared to other life insurance (non-MEC policies). Such tax treatment would be similar to the tax treatment of a deferred annuity.

Alternate term rates are used to measure economic benefit.

This illustration is designed to provide insurance protection to age 121. Death is an uncertain event. Under certain circumstances, the life paid-up rider can prevent the policy from lapsing when there is a large policy loan(s) outstanding. This helps you avoid its potential tax consequences.

The illustration may reflect future policy changes. Principal will not automatically make policy changes based on future illustrated changes. Actual changes to your policy require your written request.



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The information in this demonstration is as of 05/23/2023

This demonstration is not valid without an attached Indexed Universal Life illustration based on the same assumptions.

The subject matter in this communication is educational only and provided with the understanding that Principal[®] is not rendering legal, accounting, investment, or tax advice. You should consult with appropriate counsel, financial professionals, and other advisors on all matters pertaining to legal, tax, investment, or accounting

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Key assumptions

Here are the assumptions we've used to create this demonstration.

Your company

- Your corporate structure is a C-Corp
- 25.0% business tax bracket (Federal & State)

Plan

- \$50,000 of employer contributions each year
- 15 year horizon until retirement
- 4.50% annual earnings rate compounded annually
- Benefit payments to key employees are made over 10 years

Corporate-owned life insurance

- 5.77% long-term net investment earnings rate
- The insured person is age 50
- Initial death benefit \$625,803

Employer cash flow

Employer liability and tax benefit

Column 1 - **Employer contributions** - The assumed annual employer contributions made to the key employee's plan balance. These contribution credits are at the employer's discretion as outlined in the plan document.

Column 2 - **Payment to key employee** - Employer makes benefit payments to the key employee. The start and duration of the annual payment(s) are outlined in the plan document and the adoption agreement.

Column 3 - Account balance at 4.50% interest - The account balance is based on the annual employer contributions (Column 1) less benefit payments to the key employee (Column 2) accumulated at an assumed growth rate of 4.50% annually. Note: The actual account balance will be measured by the fixed interest rate compounded daily (which will be higher than compounded annually) or another hypothetical account as selected by the employer at implementation.

Column 4 - **Current tax benefit** - Employer receives a tax deduction and resulting tax savings when benefits are paid to the key employee.

Life insurance values using current (non-guaranteed) rates

Column 5 - **Net policy outlay** - Employer contributes cash into an employer-owned life insurance policy with the intent of accumulating funds to informally finance future benefit payments to the key employee. Distributions from the employer-owned life insurance (i.e. partial surrenders or policy loans) may provide cash for making the benefit payments to the key employee. Generally, the amount withdrawn from the policy is net of the difference between the benefit payment and the current tax benefit.

Column 6 - **Net surrender value** - The total net surrender value of the insurance policy (refer to life insurance illustration). Surrender charges vary based on the life insurance product. This amount is generally recorded as the value of the life insurance on the balance sheet.

Column 7 - **Net policy/accumulated value** - The total accumulated value of the insurance policy disregarding surrender charges (refer to life insurance illustration).

Column 8 - **Employer net death benefit** - The net life insurance death benefit received by the employer in the event of the key employee/insured's death. This will be the entire policy death benefit unless an endorsement split dollar agreement is implemented as part of the plan. Life insurance death benefits aren't subject to income tax if rules regarding selection of insureds and consent requirements are followed.

Employer assets

Column 9 - **Future tax benefit** - The future tax benefit is determined by multiplying the account balance (column 3) by the employer/owner's tax bracket. The future benefit payment(s) is deductible by the employer when paid to the key employee. **Note:** Since the benefit payment is deductible when paid (e.g. in the future) a deferred tax asset is recognized for C corporations. However, there is no deferred tax asset account for flow through type entities (S corporations, LLCs and partnerships).

Column 10 - Total value - The sum of the future tax benefit (Column 9) and net surrender value (column 6).

Key employee benefit analysis

Deferred comp - SERP benefit

Column 1 - **Employer contributions** - The assumed annual employer contributions made to the key employee's plan balance. These contribution credits are at the employer's discretion as outlined in the plan document.

Column 2 - Account balance at 4.50% interest - The account balance is based on the annual employer contributions (Column 1) less taxable SERP benefit payment to the key employee (Column 3) accumulated at an assumed growth rate of 4.50% annually. Note: The actual account balance will be measured by the fixed interest rate compounded daily (which will be higher than compounded annually) or another hypothetical account as selected by the employer at implementation.

Column 3 - **Taxable SERP benefit payment** - Employer makes benefit payments to the key employee. The start and duration of the annual payment(s) are outlined in the plan document and the adoption agreement. This amount is included in the key employee's income at the time it is paid.

Endorsement Split Dollar (if applicable)

Column 4 - **Reportable economic benefit** - The reportable economic benefit is based on the pure insurance protection that would be paid to the key employee's beneficiary at death, if applicable. This amount must be reported annually as income to the key employee.

Column 5 - **Key employee cost** - This amount is determined by multiplying the reportable economic benefit (column 4) by the key employee's tax bracket.

Column 6 - **Key employee net death benefit** - The life insurance policy is owned by the employer. If an endorsement split dollar agreement is in place, it will specify the portion of the income tax -free death benefit endorsed to the key employee.



Deferred Compensation - SERP Employer Cash Flow

May 23, 2023

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa

Indexed Universal Life Accumulation II (08/2021)

Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

		Emplo 1	yer Liability 2	and Tax Benef	fit 4	Current Cha 5	a rges & Assun 6	ned Gross Rat 7	e of 5.77% 8	Employe	er Assets 10
				Account					Employer		
			Payment	Balance	Current	Net	Net	Net	Net	Future	
Year	Ano	Employer Contributions	to Key Employee	at 4.50% Interest	Tax Benefit	Policy Outlay	Surrender Value	Policy Value	Death Benefit	Tax Benefit	Total Value
Tear	-					, ,					
1	51	50,000	0	52,250	0	50,000	23,772	43,160	668,963	13,063	36,835
2	52	50,000	0	106,851	0	50,000	69,837	88,701	714,504	26,713	96,549
3	53	50,000	0	163,910	0	50,000	118,404	136,764	762,567	40,977	159,382
4	54	50,000	0	223,535	0	50,000	169,724	187,560	813,363	55,884	225,608
5	55	50,000	0	285,845	0	50,000	223,955	241,288	867,091	71,461	295,416
6	56	50,000	0	350,958	0	50,000	281,655	298,115	923,918	87,739	369,395
7	57	50,000	0	419,001	0	50,000	344,244	358,222	984,025	104,750	448,994
8	58	50,000	0	490,106	0	50,000	411,308	421,797	1,047,600	122,526	533,835
9	59	50,000	0	564,410	0	50,000	482,235	489,040	1,114,843	141,103	623,338
10	60	50,000	0	642,059	0	50,000	557,508	560,164	1,185,967	160,515	718,023
11	61	50,000	0	723,202	0	50,000	643,398	643,398	1,269,201	180,800	824,199
12	62	50,000	0	807,996	0	50,000	732,095	732,095	1,357,898	201,999	934,094
13	63	50,000	0	896,605	0	50,000	826,550	826,550	1,452,353	224,151	1,050,701
14	64	50,000	0	989,203	0	50,000	927,126	927,126	1,552,929	247,301	1,174,426
15	65	50,000	0	1,085,967	0	50,000	1,034,390	1,034,390	1,552,929	271,492	1,305,881
16	66	0	131,333	997,592	32,833	-98,500	995,090	995,090	1,454,429	249,398	1,244,488
17	67	0	131,333	905,241	32,833	-98,500	953,282	953,282	1,355,929	226,310	1,179,592
18	68	0	131,333	808,733	32,833	-98,500	908,799	908,799	1,257,429	202,183	1,110,982
19	69	0	131,333	707,883	32,833	-98,500	861,483	861,483	1,158,929	176,971	1,038,454
20	70	0	131,333	602,494	32,833	-98,500	811,171	811,171	1,060,429	150,624	961,795
21	71	0	131,333	492,363	32,833	-98,500	757,696	757,696	961,929	123,091	880,787
22	72	0	131,333	377,277	32,833	-98,500	700,848	700,848	863,429	94,319	795,167
23	73	0	131,333	257,011	32,833	-98,500	640,439	640,439	764,170	64,253	704,692
24	74	0	131,333	131,333	32,833	-98,500	576,276	576,276	662,924	32,833	609,109
25	75	0	131,333	0	32,833	-98,500	508,158	508,158	560,758	0	508,158
26	76	0	0	0	0	0	540,831	540,831	580,279	0	540,831
27	77	0	0	0	0	0	575,706	575,706	617,147	0	575,706
28	78	0	0	0	0	0	612,778	612,778	656,325	0	612,778
29	79	0	0	0	0	0	652,170	652,170	697,945	0	652,170
30	80	0	0	0	0	0	694,012	694,012	742,142	0	694,012
Total		750,000	1,313,332								

Principal National Life Insurance Company. Valid for presentation in IA provided the Indexed UL Accumulation II (08/2021) illustration is included. Illustration values are not guaranteed and are based on assumptions that are subject to change by the insurer at any time. Withdrawals and loans will decrease the amount of death benefit and cash accumulation value and potentially cause the policy to lapse. Actual results may be more or less favorable. This proposal is based on a 25.0% employer tax rate and a 30.0% employee tax rate. The employer's tax counsel is responsible for determining actual tax consequences.

All guarantees are subject to the claims paying ability of Principal National Life Insurance Company.



Deferred Compensation - SERP Employer Cash Flow

May 23, 2023

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa

Indexed Universal Life Accumulation II (08/2021)

Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

		Emplo 1	5 6 7 8				Employe 9	Employer Assets 9 10			
Year	Age	Employer Contributions	Payment to Key Employee	Account Balance at 4.50% Interest	Current Tax Benefit	Net Policy Outlay	Net Surrender Value	Net Policy Value	Employer Net Death Benefit	Future Tax Benefit	Total Value
	-										
31	81	0	0	0	0	0	738,437	738,437	789,057	0	738,437
32	82	0	0	0	0	0	785,585	785,585	838,836	0	785,585
33	83	0	0	0	0	0	835,597	835,597	891,629	0	835,597
34	84	0	0	0	0	0	888,621	888,621	947,588	0	888,621
35	85	0	0	0	0	0	944,804	944,804	1,006,872	0	944,804
36	86	0	0	0	0	0	1,004,300	1,004,300	1,069,640	0	1,004,300
37	87	0	0	0	0	0	1,067,172	1,067,172	1,135,957	0	1,067,172
38	88	0	0	0	0	0	1,133,551	1,133,551	1,205,963	0	1,133,551
39	89	0	0	0	0	0	1,203,561	1,203,561	1,279,789	0	1,203,561
40	90	0	0	0	0	0	1,277,326	1,277,326	1,357,563	0	1,277,326
41	91	0	0	0	0	0	1,354,965	1,354,965	1,439,412	0	1,354,965
42	92	0	0	0	0	0	1,437,981	1,437,981	1,509,126	0	1,437,981
43	93	0	0	0	0	0	1,527,076	1,527,076	1,583,312	0	1,527,076
44	94	0	0	0	0	0	1,623,123	1,623,123	1,662,673	0	1,623,123
45	95	0	0	0	0	0	1,727,217	1,727,217	1,748,104	0	1,727,217
46	96	0	0	0	0	0	1,837,715	1,837,715	1,859,779	0	1,837,715
47	97	0	0	0	0	0	1,954,736	1,954,736	1,978,045	0	1,954,736
48	98	0	0	0	0	0	2,078,584	2,078,584	2,103,206	0	2,078,584
49	99	0	0	0	0	0	2,209,569	2,209,569	2,235,577	0	2,209,569
50	100	0	0	0	0	0	2,348,025	2,348,025	2,375,496	0	2,348,025
51	101	0	0	0	0	0	2,494,313	2,494,313	2,523,327	0	2,494,313
52	102	0	0	0	0	0	2,648,812	2,648,812	2,679,453	0	2,648,812
53	103	0	0	0	0	0	2,811,873	2,811,873	2,844,227	0	2,811,873
54	104	0	0	0	0	0	2,983,845	2,983,845	3,018,004	0	2,983,845
55	105	0	0	0	0	0	3,165,096	3,165,096	3,201,154	0	3,165,096
56	106	0	0	0	0	0	3,356,021	3,356,021	3,394,076	0	3,356,021
57	107	0	0	0	0	0	3,556,734	3,556,734	3,596,886	0	3,556,734
58	108	0	0	0	0	0	3,767,624	3,767,624	3,809,976	0	3,767,624
59	109	0	0	0	0	0	3,989,138	3,989,138	4,033,799	0	3,989,138
	110	0	0	0	0	0	4,221,665	4,221,665	4,268,747	0	4,221,665
Total		750,000	1,313,332				. , -	. , -	. ,		. , .

Principal National Life Insurance Company. Valid for presentation in IA provided the Indexed UL Accumulation II (08/2021) illustration is included. Illustration values are not guaranteed and are based on assumptions that are subject to change by the insurer at any time. Withdrawals and loans will decrease the amount of death benefit and cash accumulation value and potentially cause the policy to lapse. Actual results may be more or less favorable. This proposal is based on a 25.0% employer tax rate and a 30.0% employee tax rate. The employer's tax counsel is responsible for determining actual tax consequences.

All guarantees are subject to the claims paying ability of Principal National Life Insurance Company.



Deferred Compensation - SERP Employer Cash Flow

May 23, 2023

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa

Indexed Universal Life Accumulation II (08/2021)

Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

		Emplo 1	2	a nd Tax Benefi 3 Account	4	5	6	ned Gross Rat 7	8 Employer	Employe 9	r Assets 10
		Employer	Payment to Key	Balance at 4.50%	Current Tax	Net Policy	Net Surrender	Net Policy	Net Death	Future Tax	Total
Year	Age	Contributions	Employee	Interest	Benefit	Outlay	Value	Value	Benefit	Benefit	Value
61	111	0	0	0	0	0	4,465,766	4,465,766	4,515,386	0	4,465,766
62	112	0	0	0	0	0	4,722,382	4,722,382	4,774,667	0	4,722,382
63	113	0	0	0	0	0	4,992,131	4,992,131	5,047,215	0	4,992,131
64	114	0	0	0	0	0	5,275,683	5,275,683	5,333,707	0	5,275,683
65	115	0	0	0	0	0	5,573,770	5,573,770	5,634,879	0	5,573,770
66	116	0	0	0	0	0	5,887,191	5,887,191	5,951,542	0	5,887,191
67	117	0	0	0	0	0	6,216,826	6,216,826	6,284,583	0	6,216,826
68	118	0	0	0	0	0	6,563,645	6,563,645	6,634,982	0	6,563,645
69	119	0	0	0	0	0	6,928,749	6,928,749	7,003,851	0	6,928,749
70	120	0	0	0	0	0	7,313,064	7,313,064	7,392,125	0	7,313,064
71	121	0	0	0	0	0	7,717,910	7,717,910	7,801,138	0	7,717,910
Total		750,000	1,313,332								

Principal National Life Insurance Company. Valid for presentation in IA provided the Indexed UL Accumulation II (08/2021) illustration is included. Illustration values are not guaranteed and are based on assumptions that are subject to change by the insurer at any time. Withdrawals and loans will decrease the amount of death benefit and cash accumulation value and potentially cause the policy to lapse. Actual results may be more or less favorable. This proposal is based on a 25.0% employer tax rate and a 30.0% employee tax rate. The employer's tax counsel is responsible for determining actual tax consequences.

All guarantees are subject to the claims paying ability of Principal National Life Insurance Company.



Deferred Compensation - SERP Key Employee Benefit Analysis

Indexed Universal Life Accumulation II (08/2021)

May 23, 2023

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa

Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

		Deferred Com	pensation - SERP B		Endor	sement Split Dollar	
		1	2	3	4	5	6
			Account Balance	Taxable	Reportable	Key	Key Employee Net
		Employer	at 4.50%	SERP Benefit	Economic	Employee	Death
Year	Age	Contributions	Interest	Payment	Benefit	Cost	Benefit
1	51	50,000	52,250	0	0	0	0
2	52	50,000	106,851	0	0	0	0
3	53	50,000	163,910	0	0	0	0
4	54	50,000	223,535	0	0	0	0
5	55	50,000	285,845	0	0	0	0
6	56	50,000	350,958	0	0	0	0
7	57	50,000	419,001	0	0	0	0
8	58	50,000	490,106	0	0	0	0
9	59	50,000	564,410	0	0	0	0
10	60	50,000	642,059	0	0	0	0
11	61	50,000	723,202	0	0	0	0
12	62	50,000	807,996	0	0	0	0
13	63	50,000	896,605	0	0	0	0
14	64	50,000	989,203	0	0	0	0
15	65	50,000	1,085,967	0	0	0	0
16	66	0	997,592	131,333	0	0	0
17	67	0	905,241	131,333	0	0	0
18	68	0	808,733	131,333	0	0	0
19	69	0	707,883	131,333	0	0	0
20	70	0	602,494	131,333	0	0	0
21	71	0	492,363	131,333	0	0	0
22	72	0	377,277	131,333	0	0	0
23	73	0	257,011	131,333	0	0	0
24	74	0	131,333	131,333	0	0	0
25	75	0	0	131,333	0	0	0
Total		750,000		1,313,332	0	0	

All guarantees are subject to the claims paying ability of Principal National Life Insurance Company.

Principal National Life Insurance Company. Valid for presentation in IA provided the Indexed UL Accumulation II (08/2021) illustration is included. Illustration values are not guaranteed and are based on assumptions that are subject to change by the insurer at any time. Withdrawals and loans will decrease the amount of death benefit and cash accumulation value and potentially cause the policy to lapse. Actual results may be more or less favorable. This proposal is based on a 25.0% employer tax rate and a 30.0% employee tax rate. The employer's tax counsel is responsible for determining actual tax consequences.



Introduction

May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred N State of Issue: Iowa	ontobacco	Initial Death		h Benefit: \$625,803 remium: \$50,000.00 Accumulated Value)			
	varying assumptions. Actu	ttes how Indexed Universal al performance may be mor nance of your policy period	e or less favorable than sho	own here. You			
Table of Contents	<u>Topic</u>		<u>Pa</u>	<u>ge</u>			
	Summary of Benefits	Summary of Benefits					
	An overview of t	he illustrated coverage and	costs				
	Product Features and Be	nefits	12	2			
	An explanation o	f Indexed Universal Life Ac	cumulation II (08/2021)				
	Plan Summary		23	3			
	-	A comparison of premiums, policy values, and death benefits at various ages and varying assumptions					
	Policy Illustration 24						
	-	A detailed depiction of the policy over a period of years based on specified assumptions					
Ready to Serve You	When you work with Princ years serving customers ju	cipal®, you can rest easier ki st like you.	nowing we've been around	for more than 135			
Financial Ratings	Year after year we receive 05/01/2023:	strong financial ratings from	n the four major rating agen	ncies. As of			
	Rating Agency	Financial Strength	Meaning of Category				
	A.M. Best & Company	A+(2nd highest of 13)	Superior	-			
	Fitch	AA-(4th highest of 19)	Very Strong				
	Standard & Poor's	A+(5th highest of 20)	Strong				
	Moody's	A1(5th highest of 21)	Good				
	operating performance and directed toward the protect recommendation to buy, he particular ratings firm does	ing agency's opinion of our l ability to meet our obligati tion of investors. The rating old or sell any security, inclus not constitute an endorsem s site on principal.com for c	ons to policyholders and ar s are neither a rating of sec uding our common stock. A nent of the rated insurer by	e not evaluations urities nor a high rating by a the ratings firm.			

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Life Insurance Policy Illustration Summary of Benefits

May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

This page is intended to give you a snapshot of the initial coverage being illustrated. For an explanation of the product features listed on this page, please refer to the Features and Benefits section of this illustration.

Summary of Initial Benefit	Insured	Age	Sex	Class	Initial Death Benefit	Initial Annualized Premium
	Valued Client	50	Male	Preferred Nontobacco	\$625,803	
Additional	Cost of Living Rider					
Insurance Benefits	Life Paid-Up Rider					
	Chronic Illness Death Benefit Advance Ric	ler				
	Terminal Illness Death Benefit Advance Ri	der				
	(See Features and Benefits for a detailed ex	xplana	tion of R	iders)		
	Total Annualized Premium					\$50,000.00
Assumptions	This illustration may reflect future policy automatically make these policy or prem changes noted here. Actual changes to you the illustrated benefits, premium, or assur-	ium ch our pol	nanges, o icy requi	r provide a pr re your writte	emium notic n request. C	e, based on hanges in any of
	• Starting in policy year 11, at the end of Enhancement to your policy, provided end of the policy year exceeds the guar Value Enhancement percentage is guar accumulated value.	that tl rantee	ne declare d minimu	ed interest rate	e on the fixe terest rate. T	d account at the The Accumulated
	• Premium allocation table for Guarante as follows:	ed, Cı	ırrent No	n-Guaranteed	, and any As	sumed values are



May 23, 2023

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

Account(s)	Allocation%	Start Year	End Year
Fixed Account	0%	1	71
S & P 500 Price Return Index- Linked Account	100%	1	71
S & P 500 Price Return High Cap Index-Linked Account	0%	1	71
S & P 500 Total Return Index- Linked Account	0%	1	71

- Premiums are applied to your policy when received in our home office. If requested changes to your policy or the premium amounts submitted, differs from this illustration, the No Lapse Guarantee may be impacted.
- Illustrated Interest Rates table for any Fixed Account and/or Index-Linked Account(s) are as follows*:

Account(s)	Current Non Guaranteed	Start Year	End Year
Fixed Account	N/A	N/A	N/A
S & P 500 Price Return Index- Linked Account	5.77%	1	71
S & P 500 Price Return High Cap Index-Linked Account	N/A	N/A	N/A
S & P 500 Total Return Index- Linked Account	N/A	N/A	N/A

*In years where Alternate Policy Loans are illustrated, the illustrated interest rate applied to loaned values is limited to no more than 0.50% (50 basis points) greater than the loan charge (see Alternate Policy Loan details in the Loans section in Features & Benefits report).

**The S&P 500 Price Return High Cap Index-Linked Account includes a Segment Charge that is not reflected in the illustrated interest rate above.

• Your current Planned Premium Duration is 15 years from the Policy Date (or the policy lapse year, whichever is less).

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Summary of Benefits

May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

• Year 15, Death Benefit Option changed to Face Amount.

Assuming applicable 1035 exchanges and/or Planned Unscheduled Premium in the first policy year, and/or planned periodic premium and no future adjustments;

- The Issue Premium is \$50,000.00.
 - May include 1035, unscheduled premium, loan and initial premium received prior to or on delivery.
- The Planned Unscheduled Premium is \$0.00.
 May include any 1035, or unscheduled premium in months 2 through 12.
- The planned Periodic Premium of \$50,000.00 paid to Attained Age 65 (or policy lapse age, whichever is less)

Changes in any of the illustrated benefits, premiums or assumptions will result in different illustrated values.

Premium Payment Options

You have several premium payment options to choose from: electronic funds transfer (EFT) monthly, quarterly, semi-annual or annual. The premium amount required for the illustrated policy values is sensitive to the timing of any premium payments. The illustration should reflect the correct premium payment option you intend to follow.



May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nont State of Issue: Iowa	obacco Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)
What is Indexed Universal Life?	Indexed Universal Life is a flexible premium, adjustable benefit life insurance policy. The policy accumulates cash value based on the opportunity to allocate between a Fixed Account and Index-Linked Accounts. It provides protection today while allowing you to save for tomorrow. The policy offers great flexibility and is designed to meet a variety of personal and business needs. Even though values of the policy may be determined, in part by reference to an external index, the policy does not directly participate in any stock or equity investments.
How can the coverage be adjusted?	 As the need arises, you can: Increase the death benefit (subject to underwriting) Decrease the death benefit (after the first policy year) Change the premium amount and change when premiums are paid. Unlike traditional life insurance policies that require a regular premium payment, Universal Life does not. Policy cash accumulation values may be used to pay the cost of insurance and administrative charges as long as there is sufficient Net Surrender Value in the policy to do so. Additional out-of-pocket premium payments may be required in the future, any applicable changes to your policy affects guarantees.
Summary of account types	Fixed Account - Net Premiums and loan repayment that are not designated to receive potential Index-Linked Interest will be placed in the Fixed Account.
	Short-Term Holding Account (s)(STHA)- Net Premiums and loan repayments that are designated to receive potential Index-Linked Interest will be placed in a STHA until the next Sweep Date (see definition on next page), if all conditions contained in the Policy are met.
	The Fixed Account and STHA earn interest at the current interest rate, which is declared by us. The current interest rate may change at the company's discretion, but will never be less than the guaranteed minimum interest crediting rate equal to 1.00%.
Index Segment Definitions	Index-Linked Account (s) - An account(s) for which interest is credited based, in part, on the performance of a Reference Index. Each Index-Linked Account is part of the Accumulated Value and consists of one or more Segments.
	Reference Index - The external index associated with each Index-Linked Account.
	Sweep Date - The date a Segment(s) is created. This illustration assumes that the date premiums are paid will coincide with the Sweep Date which means this illustration assumes premium amounts intended for the Index-Linked accounts are first deposited in the STHA, applicable charges are deducted and then any remaining amounts are transferred into the Segment on the same day. Therefore, this illustration does not reflect any interest credited for the time premiums are in the STHA.

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Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

Segment - The portion of an Index-Linked Account created by the allocation of Net Premium, transfer of Segment Maturity Value and/or transfer of amounts from the Fixed Account and Short Term Holding Account(s) on a Sweep Date.

Segment Duration - The length of time that a segment exists.

Segment Begin Date - The Sweep Date at the start of a Segment.

Segment Maturity Date - The last day of a Segment Duration.

Open Segment - Any Segment that has not reached the Segment Maturity Date.

Reference Index Return Rate - A rate derived by a comparison of Closing Index Values as defined for each Index-Linked Account.

Index-Linked Crediting Method - The method used to determine the Reference Index Return Rate.

Closing Index Value - The Reference Index value as of the New York Stock Exchange close of business. If no Reference Index value is published for a given day, the company will use the Reference Index value for the prior Business Day for which a Reference Index was published.

Close of Business - Generally 4:00 p.m. (Eastern time zone) on a business day.

Business Day - Any day that Principal is open for business.

Adjusted Segment Balance - On the Segment Maturity Date, the value of the segment on the Segment Begin Date less amounts deducted during the Segment Duration for all Monthly Policy Charges, partial surrenders, Standard Policy Loans, and any other deductions. If the result of this calculation equals an amount less than zero, the company will consider it to be zero. For purposes of this calculation, each deduction is first multiplied by the ratio of the number of days remaining in the Segment Duration after the date of the deduction divided by the number of days in the entire Segment Duration. The Adjusted Segment Balance is a reference value only. It is not part of the Accumulated Value provided by the policy.

Index-Linked Interest - Interest credited to the Segment on the Segment Maturity Date by taking the Index-Linked Rate times the Adjusted Segment Balance.

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Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nonto State of Issue: Iowa	bacco			Initial Death B		nnual Premiu	nefit: \$625,803 m: \$50,000.00 mulated Value)
	Segment Maturity applicable Index-Lir			-	of the Segment N	Iaturity Date a	ıfter
	Segment Floor Inte	rest - Inte	erest credi	ted to a Segmer	nt at the Floor Rat	te on a daily b	asis.
	Prorated Basis - An applicable accounts.		on method	based on the pr	oportion of the A	ccumulated Va	alue in the
Segment Modifiers	The following are m to derive the Index-I					eturn Rate for	each Segment
	Index-Linked Rate - A rate derived by applying any applicable Segment Modifiers to the Reference Index Return Rate. The formula used to calculate the Index-Linked Return is [the lesser of (A) x (B) and (C)] - (D), with the result never being less than zero, where; A=Reference Index Return Rate B=Participation Rate C=Cap Rate D=Floor Rate						
	Participation (Par) the Index-Linked Ra have its own Par Rat Duration. Each of th Rates.	ite for any te, determ	y segment nined by th	of an Index-Lin ne company, wh	ked Account. Eaclich will not chang	ch individual S ge for each Seg	Segment will gment
	Cap Rate - The max segment of an Index determined by the co Segments within an	-Linked A ompany, v	Account. E which will	Each individual s not change for	segment will have each Segment Du	e its own Cap	Rate,
	Floor Rate - The mi any segment of an Ir determined by the co segments within an I	ndex-Link ompany, v	ed Accou which will	nt. Each individ not change for	ual segment will each Segment Du	have its own I	Floor Rate,
	Index-Linked Account(s)	Segment Duration	Reference Index	Index-Linked Crediting Method	Participation Rate	Cap Rate	Floor Rate
	S&P 500 Price Return Index-Linked Account	One Year	S&P Price Return	Point-to-Point	100% (current and guaranteed)	9.0% (current, 3% guaranteed)	0% (current and guaranteed)
	S&P 500 Price Return High Cap Index- Linked Account *	One Year	S&P Price Return	Point-to-Point	100% (current and guaranteed)	13.0% (current, 3% guaranteed)	0% (current and guaranteed)
	S&P 500 Total Return Index-Linked Account	One Year	S&P Total Return	Monthly Average	110% (current) 100% (guaranteed)	13.0% (current, 3% guaranteed)	0% (current and guaranteed)

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May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nonto State of Issue: Iowa	bbacco Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)
	*The S&P 500 Price Return High Cap Index-Linked Account includes a Segment Charge Rate of 1.00%.
Reference Indexes	The following Reference Indexes are available. Please note that, while each Reference Index Rate relies on the performance of an index, it is not possible to invest directly in the index.
	S&P 500 Price Return Index - The Standard & Poor's 500 Price Return Index is a stock-market index based on the stocks of 500 leading companies publicly traded in the U.S. stock market, as determined by Standard & Poor's. The S&P 500 Price Return Index is commonly used for indexed universal life insurance and does not reflect dividends paid on the stocks underlying the index.
	S&P 500 Total Return Index - The Standard & Poor's 500 Total Return Index is a stock market index based on the stocks of 500 leading companies publicly traded in the U.S. stock market, as determined by Standard & Poor's. In addition to tracking the underlying stock prices movements, the S&P 500 Total Return Index reflects any cash distributions, such as dividends, reinvested back into the index.
	S&P® and S&P 500® and S&P 500® Total Return are registered trademarks of Standard & Poor's Financial Services LLC and have been licensed for use by S&P Dow Jones Indices LLC and sublicensed for certain purposes by The Company. The S&P 500® and S&P 500® Total Return is a product of S&P Dow Jones Indices LLC and has been licensed for use by The Company. The Company's policy is not sponsored, endorsed, sold or promoted by S&P Dow Jones Indices LLC or its affiliates and none of S&P Dow Jones Indices LLC or its affiliates make any representation or warranty regarding the advisability of investing in such product(s).
Calculation of Segment Maturity Value	On the Segment Maturity Date we will calculate the Index-Linked Rate by applying the Segment Modifiers listed above to the Reference Index Return Rate. The Index-Linked Rate will then be applied to the Adjusted Segment Balance (which gives partial credit for monthly deductions as well as partial surrenders and Standard Policy Loans removed from the Open Segment) and the result is the Segment Maturity Value.
	Before the Close of Business on the Segment Maturity Date you may provide instructions to transfer all or a portion of the Segment Maturity Value to the unloaned portion of the Fixed Account or to a different Index-Linked Account. If you do not provide transfer instructions before the Close of Business on the Segment Maturity Date, we will transfer the entire Segment Maturity Value to start a new Segment.
Index-Linked Crediting Methods	Below are the two Index-Linked Crediting Methods we make available depending on the Index- Linked Account you select.
	Point-to-Point Crediting Method - Provides a Reference Index Return Rate equal to the percentage change in the Reference Index using two values. The Reference Index Return Rate can be calculated by dividing the Closing Index Value on the Segment Maturity Date by the Closing Index Value on the Segment Begin Date, then subtracting 1. For example:

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May 23, 2023

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

Closing Index Value on the Segment Begin Date = $1,000$ Closing Index Value on the Segment Maturity Date = $1,050$ Reference Index Return Rate = $(1,050/1,000) - 1 = 5.00\%$
Monthly Average Crediting Method - Provides a Reference Index Return Rate equal to the percentage change in the Reference Index using two values. The Reference Index Return Rate can be calculated by dividing the average of the Closing Index Values on the 12th day of each calendar month during the Segment Duration, including the first Segment Maturity Date by the Closing Index Value on the Segment Begin Date, then subtracting 1. For example: Closing Index Value at the Segment Begin date = 1,000 Average of the Closing Index Values on the 12th day of each calendar month during the Segment Duration, including the Segment Maturity Date = 1,050* Reference Index Return Rate = (1,050/1,000) - 1 = 5.00%
*It is not likely that the Closing Index Value on the Segment Maturity Date for Point-to-Point Crediting Method will be the same as the average of the Closing Index Values for the Monthly Average Crediting Method.
With the Point-to-Point Crediting Method, the Reference Index Return Rate for each Segment can appear volatile due to the use of only one Closing Index Value on the Segment Maturity Date. It's possible for one Segment to have a Reference Index Return Rate at the Floor Rate, while on the next

appear volatile due to the use of only one Closing Index Value on the Segment Maturity Date. It's possible for one Segment to have a Reference Index Return Rate at the Floor Rate, while on the next Segment Maturity Date the Reference Index Return Rate is at the Cap Rate or somewhere in between. The Monthly Average Index Crediting Method will help to smooth out volatile returns experienced with the Point-to-Point Crediting Method due to the use of twelve Closing Index Values in the calculation of the average Closing Index Value on the Segment Maturity Date.

Maximum Illustrated RatesWe calculate the maximum illustrated rate using an industry-standard methodology. This
methodology uses values spanning a 65-year history for each Benchmark Index Account through
December 31st of the previous calendar year.

To derive our maximum illustrated rate, we first calculate the annual one-year returns (using our current Segment Modifiers) for each trading day over a 65-year period. We then use those annual returns to compute level compound annual rates that would yield equivalent total returns over 25-year rolling periods. We then find the average of all 25-year compound annual rates and use that value as our maximum illustrated rate for the Benchmark Index Account. The average along with the minimum and maximum 25-year compound annual rates are provided in the table below.

25-Year Compound Annual Rate				
	Minimum	Average	Maximum	
Benchmark Index Account	3.70%	5.77%	7.20%	

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This document is not a recommendation and is not intended to be taken as a recommendation that you purchase this product.

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Initial Death Benefit: \$625,803

May 23, 2023

Valued Client

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Male, Age: 50 Preferred Nonto State of Issue: Iowa	bbacco Initial Death Benefit Option: 2 (Face + Accumulated Value)
	The historical performance of the Reference Index is not intended to predict future performance and is not guaranteed. We recommend that you review additional variations of illustrated rates to better understand how different illustrated rates can affect your policy.
	In years where Alternate Policy Loans are illustrated, the illustrated interest rate applied to loaned values is limited to no more than 0.50% (50 basis points) greater than the loan charge (see Alternate Policy Loan details in the Loans section in Features and Benefits report).
	 The maximum illustrated annual credited rate for the; Price Return Index-Linked Account is 5.77% Total Return Index-Linked Account is 5.77% Price Return High Cap Index-Linked Account is 6.84% Fixed Account is the current non-guaranteed crediting rate, which is 4.15%
What expenses are deducted from my policy?	 This illustration reflects all policy charges and expenses. At any time, the company can change the charges and expenses up to the guaranteed maximum stated in the contract. The following deductions are subtracted from the policy: Monthly Cost of Insurance (COI) Charge - Rates are based on sex, attained age, and premium class of the insured.
	 Premium Expense Charge - Sales charge deducted from premiums when received. Monthly Administration Charge Monthly Policy Issue Charge - A monthly charge per \$1,000 of face amount applied in all years from policy issue or from an increase in the policy face amount, to cover expenses associated with issue and underwriting. Segment Charge - The amount of the Segment Charge (if applicable) is calculated by multiplying the Segment Charge Rate by the value in the Segment on the Segment Begin Date.
Sequencing rules for monthly deductions	Monthly deductions are deducted on a Prorated Basis from the Fixed Account, Short-Term Holding Account(s), Segment Maturity Value(s) and from all Open Segment(s).
Is my coverage guaranteed?	Indexed Universal Life guarantees a minimum interest rate, maximum cost of insurance rates and maximum expense charges. The guaranteed values shown in this illustration are based on these guaranteed interest rates, costs and expense charges.
	This policy offers a no-lapse guarantee of ten years if the No Lapse Guarantee (NLG) premium is paid. As long as the premium paid each year (net of withdrawals and loans) is equal to or greater than the NLG premium, the policy will not lapse in the first ten policy years. Assuming no policy adjustments, the annual NLG premium is \$7,616.02. Based on the illustrated premiums, the NLG premium test is met through policy year 10. If the NLG premium is not met during the NLG period, additional premiums may be paid on an inforce policy to restore the guarantees provided by the NLG provision.

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Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nont State of Issue: Iowa	Initial Death Benefit: \$625,803obaccoInitial Annual Premium: \$50,000.00Initial Death Benefit Option: 2 (Face + Accumulated Value)
Non-guaranteed elements	This illustration assumes that the currently illustrated non-guaranteed elements will continue unchanged for all years shown. This is not likely to occur, the actual results may be more or less favorable than those shown.
Can I access my money?	 As your Indexed Universal Life premiums are applied and accumulate, you may access all or some of your net surrender value at any time. You may surrender your accumulated values - similar to a withdrawal - or take a loan from your policy. You may make partial surrenders only after the first policy anniversary.
	 If you choose to surrender, be aware of these considerations: Loans or Partial Surrenders will have a negative impact on your cash value and death benefit. Loan interest charges will apply. Surrender charges will limit the amount of policy value available for any loans, partial surrenders, or full policy surrenders made during the surrender charge period. Any Face Amount Increase will have its own surrender charge and surrender charge period. See Partial Surrenders and Loans below.
	In general, amounts withdrawn (not including loans) from a contract which is not a modified endowment contract, are not taxable until the amount withdrawn exceeds the total of the premiums paid (investment). Once the amount of the withdrawal exceeds the investment, further withdrawals are taxable. However, if there is a withdrawal accompanied by the death benefit decrease within the first fifteen years of the policy, a portion of the withdrawn amount may be taxable even if the amount withdrawn does not exceed premiums paid. For complete information on how actual policy changes and withdrawals could affect your personal tax situation, always consult your personal tax advisor.
What happens at policy maturity?	The Maturity Date Extension provision extends the death benefit coverage beyond Attained Age 121 and the new maturity date will be the date of the insured's death. The policy must be in force at Attained Age 121 in order for coverage to be extended. The policy net death benefit at Attained Age 121 will continue in force, subject to reduction for any increase in outstanding loan indebtedness or partial surrenders in the extended coverage period. No further premium payments will be allowed except loan repayments. Any Index-Linked Account Values and Short Term Holding Account Values will be transferred to the Fixed Account. Interest will continue to be credited and all insurance-related charges will be zero. Any outstanding Alternate Policy Loans will become Standard Policy Loans and interest on any outstanding loans will continue to be charged.
Rider Descriptions	The following descriptions are summaries only. Please refer to the riders themselves for complete information. There may be options available that are not illustrated in your proposal. For additional information about these or any other options and what they can do for you, ask your Principal representative. Riders may require an additional premium and are subject to variation and availability by state and may have additional costs.

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May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred No State of Issue: Iowa	Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)
Cost of Living	Allows for guaranteed coverage increases every three years to age 55 without evidence of insurability. If you choose to accept a death benefit increase under this rider, it likely will require a premium increase in order to support the new death benefit and policy values. If the additional premium is not paid, your policy may lapse.
Chronic Illness Death Benefit Advance Rider	This rider provides the option of receiving a portion of the death benefit subject to terms and conditions including minimum and maximum amounts paid before death if the insured becomes chronically ill. Refer to the policy for details.
	The death benefit, reduction factor, accumulated value, any loan amount and administrative fee are factors in determining the amount payable to the policy owner. The death benefit is reduced by the total of accelerated benefits. This rider is available on no more than two policies per insured.
Terminal Illness Death Benefit Advance Rider	This rider provides the option of receiving a portion of the death benefit subject to terms and conditions including minimum and maximum amounts paid before death if the insured becomes terminally ill. Refer to the policy for details.
	The death benefit advance is considered a lien against the policy and is charged interest. There is a one-time administrative fee. At the time of the insured's death, the death benefit is reduced by any death benefit advance plus any accrued interest charges.
Life Paid-Up Rider	 Under certain circumstances, the Life Paid-Up Rider can prevent the policy from lapsing when there is a large policy loan(s) outstanding. If certain conditions are met, the policy will become paid-up on the monthly date where the loan balance is at least 92% of the surrender value. The paid-up face amount will be 105% of the policy value. There is a one-time policy charge, dependent upon the loan value taken from the policy value on the date the rider is exercised. Adjustments or changes to the policy are not allowed once the policy becomes paid-up. At the time the rider is exercised, all Index-Linked Account and Short Term Holding Account values will be transferred to the Fixed Account and any outstanding Alternate Policy Loan(s) will become a Standard Policy Loan.
	This rider was not illustrated due to required conditions not being met.
Additional Information	

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May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nonte State of Issue: Iowa	Initial Death Benefit: \$625,803 Debacco Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)					
Modified Endowment Contract (MEC)	A life insurance policy is classified as a Modified Endowment Contract (MEC) if total policy premiums exceed specified IRS limits. Partial surrenders, policy loans, assignments, pledges and other forms of cash distributions from MEC policies may be subject to adverse tax consequences.					
	The illustrated premium in the first policy year does not exceed the MEC limit of \$51,772.52. Policy adjustments can cause the MEC premium to change. The policy as illustrated does not exceed MEC limits in future years based on current assumptions.					
	This analysis of the MEC status is based on our understanding of current tax law. Consult your tax advisor to determine actual tax consequences.					
Guideline Premium	Per the Internal Revenue Code, premiums must not exceed Guideline Premium Limitations if the policy is to be considered life insurance. There are two guideline premiums for the illustrated policy					
	The current single premium limit for the illustrated policy is \$251,339.94 The current annual premium limit for the illustrated policy is \$50,000.01					
	Policy adjustments can cause the guideline premiums to change. A force out of past premium may be required at the time of the policy adjustment or in the future. Withdrawals, due to force out of past premium, may be taxable. The illustrated premium amounts in Guaranteed Values match those illustrated in Current Values. The illustrated premium amounts may have been adjusted to maintain the life insurance status. Any premium overpayment will be refunded.					
	If this illustration shows a death benefit option change, then the premium amounts shown in Guaranteed Values may be greater than the premium amounts we actually would allow you to pay. Premiums must not exceed Guideline Premium limitations if the policy is to be considered life insurance.					
Sequencing rules for partial surrenders and Standard Policy Loans	Partial Surrenders and Standard Policy Loans will first be deducted from the Fixed Account if sufficient value exists. If there is not sufficient value to cover the entire deduction, the remaining deduction will be taken on a Prorated Basis from any Short Term Holding Account value(s), then on a Prorated Basis from Segment Maturity Value(s), then on a Prorated Basis from Open Segment(s) until the remaining Partial Surrender or Standard Policy Loan amount is fulfilled.					
Sweep Restriction Period	A Sweep Restriction Period will begin any time there is a deduction from Open Segment(s) as a result of an unscheduled partial surrender or unscheduled Standard Policy Loan. A Sweep Restriction Period is a twelve-month duration in which no transfers from the Short Term Holding Account(s) or Fixed Account to the Index-Linked Account(s) will be allowed. If during a Sweep Restriction Period another unscheduled partial surrender or unscheduled Standard Policy Loan is taken from Open Segment(s), a new Sweep Restriction Period is created with a new twelve-month duration. Any value in the Short Term Holding Account(s) during a Sweep Restriction Period will immediately be transferred to the Fixed Account.					

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Initial Death Benefit: \$625,803

May 23, 2023

Valued Client

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Male, Age: 50 Preferred Nontobacco Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value) State of Issue: Iowa **Partial Surrenders** A partial surrender allows you to remove a portion of your policy's cash values, subject to the policy's provisions, and still keep the policy in force. Unless you provide evidence of insurability, the face amount will be reduced by the amount of the partial surrender. A partial surrender will impact your policy's protection period, applicable guarantees and potential cash value growth, and may require additional premiums to keep the policy in force so it doesn't lapse. This illustration assumes that loans/surrenders are distributed in annual payments each year, beginning on the policy anniversary of the year which loans/surrenders begin. Loans The policyowner may borrow against the net surrender value of the policy. Loan interest that accrues will increase the unpaid balance of the policy loan. A loan will impact your policy's protection period, potential cash value growth and death benefit. A loan may also require additional premiums to keep the policy in force so it doesn't lapse. At death, total policy surrender or maturity, the loan balance is subtracted from the proceeds payable before a claim is paid. Outstanding loans can create adverse tax consequences if the policy matures, is surrendered or lapses. Please consult your tax advisor regarding the use of loans inside a life insurance policy. This policy may offer two types of loans; Standard Policy Loans and Alternate Policy Loans. Only one type of policy loan is permitted to be outstanding at any time. You may request a change in policy loan type by sending us notice requesting a change in the type of the loan. A change of policy loan type is permitted only once per policy year and will occur on the first sweep date following the next policy anniversary. A Standard Policy Loan is a type of loan secured by a loan account. Both loan interest charged and loan interest credited are based on a rate we declare. Loans of this type are available in all policy years. Standard Policy Loans in policy years 1 - 10 are charged at an annual rate of 3.5% (3.5% guaranteed). Standard Policy Loans in policy years 11+ are charged at 2.0% (2.0% guaranteed). In all policy years, interest is credited on the loaned amount at 2.0% (2.0% guaranteed). An Alternate Policy Loan is a type of loan for which no loan account is created as collateral for any loan indebtedness. For this type of loan, interest credited on the part of the accumulated value that reflects loan indebtedness is based on the rate(s) applied to your accumulated value, while loan interest charged is based on a rate that we declare. Loans of this type are available after the Alternate Policy Loan Availability Date, as shown on your data pages. Please note: an Alternate Policy Loan carries significantly more risk to the policy's performance due to the potential for a larger net cost for the loan. You should request an illustration from your representative to compare the loan types and show the effects of an underperforming policy.



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Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nont State of Issue: Iowa	Initial Death Benefit: \$625,803obaccoInitial Annual Premium: \$50,000.00Initial Death Benefit Option: 2 (Face + Accumulated Value)
	 To determine if an alternate loan is the right choice for you, consider the impact to the policy if; interest credited is lower than the loan charge rate; the policy under performs due to a market downturn; the Index-Linked Cap rate(s) are lowered; or actual performance fluctuates instead of assuming a level illustrated rate. Important reminder: A change of policy loan type is only permitted once per policy year and must be requested by you.
	Alternate Policy Loans are charged at an annual rate of 5.00% (8.00% Guaranteed)
Contingent Compensation Disclosure	As a result of this sale, your Principal representative (or his/her firm) may receive compensation (cash or otherwise) that is based in part on factors such as total deposits, assets or premium volume and persistency or profitability of the business he/she sells. The cost of this compensation may be directly or indirectly reflected in the premium or fee for this product. The representative may receive this compensation from the insurer and/or entities through which he/she places business. Please contact your Principal representative if you have any questions about this compensation.
Employer-Sponsored Plan Disclosure	If this policy is part of an employer-sponsored plan, policy-related information may be released to your employer as part of our consolidated list billing and reporting services.
	If tax rules regarding selection of insured and consent requirements are not met, then death proceeds in excess of cost basis from employer-owned life insurance contracts may be taxable as ordinary income.
Additional Disclosures	All guarantees are subject to the claims paying ability of the issuing insurance company.
	Insurance products issued by Principal National Life Insurance Co. (except in NY), Principal Life Insurance Company®, and the companies available through the Preferred Product Network, Inc. Plan administrative services offered by Principal Life. Referenced companies are members of the Principal Financial Group®, Des Moines, IA 50392.
	Not FDIC or NCUA insured. May lose value, no bank or credit union guarantee. Not a deposit. Not insured by any federal government entity.



May 23, 2023

Valued Client

Male, Age: 50 Preferred Nontobacco State of Issue: Iowa

Annualized Premium Outlay Sum of the premiums due during the policy year.

Net Surrender Value The net accumulated value less surrender charges and policy loans. Amount of cash you would receive if you were to surrender the policy.

Net Accumulated Value

The sum of all premiums and credited interest less expenses, cost of insurance, withdrawals, loans and loan interest.

Net Death Benefit

The amount paid to the policyowner's beneficiary upon the death of the insured.

Guaranteed Values

Values are based on a guaranteed minimum annualized interest rate of 0.00%, guaranteed maximum cost of insurance rates, and guaranteed maximum expense charges.

Current (Non Guaranteed)

Values are based on the current annualized interest rate*, current cost of insurance rates and current expense charges.

Midpoint (Non Guaranteed)

Values assume an interest rate, cost of insurance, and expense charges that are halfway between current and guaranteed. (Shown only on this page)

Partial Surrenders and Loans

Any partial surrenders, loans and loan repayments. (See Policy Illustration)

Net Outlay

Your total annual out-of-pocket expense. (See Policy Illustration)

*The Non Guaranteed values illustrated in this report are based on interest rate & allocation tables (see Summary of Benefits report)

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Initial Death Benefit: \$625,803

Initial Annual Premium: \$50,000.00

Initial Death Benefit Option: 2 (Face + Accumulated Value)

	Guaranteed	Non Gua	ranteed
	Values	Midpoint Values	Current Values
Year 5, Age 55 Annualized Premium Outlay Net Surrender Value Net Accumulated Value Net Death Benefit	\$50,000.00 \$146,281 \$163,613 \$789,416	\$50,000.00 \$185,566 \$202,898 \$828,701	\$50,000.00 \$223,955 \$241,288 \$867,091
Year 10, Age 60 Annualized Premium Outlay Net Surrender Value Net Accumulated Value Net Death Benefit	\$50,000.00 \$311,854 \$314,510 \$940,313	\$50,000.00 \$431,358 \$434,014 \$1,059,817	\$50,000.00 \$557,508 \$560,164 \$1,185,967
Year 20, Age 70 Annualized Premium Outlay Net Surrender Value Net Accumulated Value Net Death Benefit	\$0.00 \$0 \$0 \$0 \$0	\$0.00 \$264,613 \$264,613 \$789,301	\$0.00 \$811,171 \$811,171 \$1,060,429
Year 30, Age 80 Annualized Premium Outlay Net Surrender Value Net Policy Value Net Death Benefit	\$0.00 \$0 \$0 \$0	\$0.00 \$0 \$0 \$0	\$0.00 \$694,012 \$694,012 \$742,142

Acknowledgements

- I have received a copy of the illustration and understand the illustration is not a contract and does not project actual future
 values or investment results. The marketing representative has told me that any non guaranteed elements illustrated are
 not guaranteed, are subject to change, and could be either higher or lower.
- If this illustration does not match the application, I understand an illustration matching the policy as issued will be provided to me no later than policy delivery.
- I understand if I terminate this policy, there may be a cost (surrender charge) incurred that reduces the amount of money, if any, I receive by giving up my life insurance protection.
- I understand while zero premium outlays may be illustrated above, the policy continues to accrue charges that, depending on actual results, may require the payer to continue or resume premium outlays. Illustrating zero premium outlays does not indicate that the policy is paid-up.
- I have received the applicable disclosure form for any Chronic Illness Death Benefit Advance rider that may be available under this policy.

Signature of ALL Owners/Applicants

I certify this illustration was presented to the applicant and I have explained that any non guaranteed elements illustrated are subject to change. I made no statements inconsistent with the illustration. Any applicable Chronic Illness Death Benefit Advance rider disclosure forms have been given to all owners/applicants..

Signature of Marketing Representative

Date

Date

Principal National Life Insurance Company

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Actual results may be more or less favorable.

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May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client

Male, Age: 50 Preferred Nontobacco State of Issue: Iowa

Initial Death Benefit: \$625,803

Initial Annual Premium: \$50,000.00

Initial Death Benefit Option: 2 (Face + Accumulated Value)

Guaranteed at 0.00%											
	End of	Annualized	Partial		Net	Net	Net				
	Year	Premium	Surrenders/	Net	Surrender	Accumulated	Death				
Year	Age	Outlay	Loans	Outlay	Value	Value	Benefi				
1	51	50,000.00	0	50,000.00	14,241	33,629	659,432				
2	52	50,000.00	0	50,000.00	47,951	66,815	692,618				
3	53	50,000.00	0	50,000.00	81,191	99,551	725,354				
4	54	50,000.00	0	50,000.00	113,985	131,822	757,62				
5	55	50,000.00	0	50,000.00	146,281	163,613	789,410				
		250,000.00		250,000.00							
6	56	50,000.00	0	50,000.00	178,440	194,900	820,70				
7	57	50,000.00	0	50,000.00	211,683	225,661	851,46				
8	58	50,000.00	0	50,000.00	245,383	255,871	881,67				
9	59	50,000.00	0	50,000.00	278,699	285,504	911,30				
10	60	50,000.00	0	50,000.00	311,854	314,510	940,31				
		500,000.00		500,000.00							
11	61	50,000.00	0	50,000.00	342,857	342,857	968,66				
12	62	50,000.00	0	50,000.00	370,483	370,483	996,28				
13	63	50,000.00	0	50,000.00	397,352	397,352	1,023,15				
14	64	50,000.00	0	50,000.00	423,402	423,402	1,049,20				
15	65	50,000.00	0	50,000.00	448,884	448,884	1,049,20				
		750,000.00		750,000.00							
16	66	0.00	98,500	-98,499.93	336,853	336,853	950,70				
17	67	0.00	98,500	-98,499.93	225,733	225,733	852,20				
18	68	0.00	98,500	-98,499.93	115,467	115,467	753,70				
19	69	0.00	98,738	-98,499.93	5,886	5,886	654,96				
20	70	0.00	4,455	-4,414.70	0	0					
		750,000.00		351,585.58							

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May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client

Male, Age: 50 Preferred Nontobacco State of Issue: Iowa

Initial Death Benefit: \$625,803

Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

				Alternate Scale (Non Guaranteed) at a rate of 4.15%				Current (Non mium allocati	Guaranteed) on and interest r	ate tables	
	End of	Annualized	Partial		Net	Net	Net		Net	Net	Net
	Year	Premium	Surrenders/	Net	Surrender	Accumulated	Death	Net	Surrender	Accumulated	Death
Year	Age	Outlay	Loans	Outlay	Value	Value	Benefit	Outlay	Value	Value	Benefit
1	51	50,000.00	0	50,000.00	23,077	42,464	668,267	50,000.00	23,772	43,160	668,963
2	52	50,000.00	0	50,000.00	67,718	86,582	712,385	50,000.00	69,837	88,701	714,504
3	53	50,000.00	0	50,000.00	114,066	132,426	758,229	50,000.00	118,404	136,764	762,567
4	54	50,000.00	0	50,000.00	162,297	180,133	805,936	50,000.00	169,724	187,560	813,363
5	55	50,000.00	0	50,000.00	212,488	229,820	855,623	50,000.00	223,955	241,288	867,091
		250,000.00		250,000.00				250,000.00			
6	56	50,000.00	0	50,000.00	265,109	281,569	907,372	50,000.00	281,655	298,115	923,918
7	57	50,000.00	0	50,000.00	321,487	335,466	961,269	50,000.00	344,244	358,222	984,025
8	58	50,000.00	0	50,000.00	381,111	391,599	1,017,402	50,000.00	411,308	421,797	1,047,600
9	59	50,000.00	0	50,000.00	443,258	450,063	1,075,866	50,000.00	482,235	489,040	1,114,843
10	60	50,000.00	0	50,000.00	508,297	510,953	1,136,756	50,000.00	557,508	560,164	1,185,967
		500,000.00		500,000.00				500,000.00			
11	61	50,000.00	0	50,000.00	581,890	581,890	1,207,693	50,000.00	643,398	643,398	1,269,201
12	62	50,000.00	0	50,000.00	656,326	656,326	1,282,129	50,000.00	732,095	732,095	1,357,898
13	63	50,000.00	0	50,000.00	734,368	734,368	1,360,171	50,000.00	826,550	826,550	1,452,353
14	64	50,000.00	0	50,000.00	816,182	816,182	1,441,985	50,000.00	927,126	927,126	1,552,929
15	65	50,000.00	0	50,000.00	902,178	902,178	1,441,985	50,000.00	1,034,390	1,034,390	1,552,929
		750,000.00		750,000.00				750,000.00			
16	66	0.00	98,500	-98,499.93	841,078	841,078	1,343,485	-98,499.93	995,090	995,090	1,454,429
17	67	0.00	98,500	-98,499.93	776,931	776,931	1,244,985	-98,499.93	953,282	953,282	1,355,929
18	68	0.00	98,500	-98,499.93	709,563	709,563	1,146,485	-98,499.93	908,799	908,799	1,257,429
19	69	0.00	98,500	-98,499.93	638,804	638,804	1,047,985	-98,499.93	861,483	861,483	1,158,929
20	70	0.00	98,500	-98,499.93	564,475	564,475	949,485	-98,499.93	811,171	811,171	1,060,429
		750,000.00		257,500.35				257,500.35			
21	71	0.00	98,500	-98,499.93	486,394	486,394	850,985	-98,499.93	757,696	757,696	961,929
22	72	0.00	98,500	-98,499.93	404,312	404,312	752,485	-98,499.93	700,848	700,848	863,429
23	73	0.00	99,260	-98,499.93	318,007	318,007	653,226	-98,499.93	640,439	640,439	764,170
24	74	0.00	101,245	-98,499.93	227,241	227,241	551,980	-98,499.93	576,276	576,276	662,924
25	75	0.00	103,270	-98,499.93	131,750	131,750	448,710	-98,499.93	508,158	508,158	560,758
		750,000.00		-234,999.30				-234,999.30			

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tables (See Summary of Benefits Report). The illustrated rate can vary in future years due to current assumptions regarding changing policy expenses or due to policy adjustments.

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May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client

Male, Age: 50 Preferred Nontobacco State of Issue: Iowa

Initial Death Benefit: \$625,803

Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

				Alternate Scale (Non Guaranteed) at a rate of 4.15%					Current (Non mium allocati	Guaranteed) on and interest r	ate tables
Year	End of Year Age	Annualized Premium Outlay	Partial Surrenders/ Loans	Net Outlay	Net Surrender Value	Net Accumulated Value	Net Death Benefit	Net Outlay	Net Surrender Value	Net Accumulated Value	Net Death Benefit
26	76	0.00	4,866	0.00	134,605	134,605	443,845	0.00	540,831	540,831	580,279
27	77	0.00	4,963	0.00	137,250	137,250	438,882	0.00	575,706	575,706	617,147
28	78	0.00	5,062	0.00	139,629	139,629	433,820	0.00	612,778	612,778	656,325
29	79	0.00	5,163	0.00	141,674	141,674	428,657	0.00	652,170	652,170	697,945
30	80	0.00	5,267	0.00	143,311	143,311	423,390	0.00	694,012	694,012	742,142
		750,000.00		-234,999.30				-234,999.30			
31	81	0.00	5,372	0.00	144,460	144,460	418,018	0.00	738,437	738,437	789,057
32	82	0.00	5,479	0.00	145,033	145,033	412,539	0.00	785,585	785,585	838,836
33	83	0.00	5,589	0.00	144,930	144,930	406,950	0.00	835,597	835,597	891,629
34	84	0.00	5,701	0.00	144,040	144,040	401,249	0.00	888,621	888,621	947,588
35	85	0.00	5,815	0.00	142,233	142,233	395,435	0.00	944,804	944,804	1,006,872
		750,000.00		-234,999.30				-234,999.30			
36	86	0.00	5,931	0.00	139,360	139,360	389,504	0.00	1,004,300	1,004,300	1,069,640
37	87	0.00	6,050	0.00	134,883	134,883	383,454	0.00	1,067,172	1,067,172	1,135,957
38	88	0.00	6,171	0.00	128,527	128,527	377,283	0.00	1,133,551	1,133,551	1,205,963
39	89	0.00	6,294	0.00	119,925	119,925	370,989	0.00	1,203,561	1,203,561	1,279,789
40	90	0.00	6,420	0.00	108,631	108,631	364,569	0.00	1,277,326	1,277,326	1,357,563
		750,000.00		-234,999.30				-234,999.30			
41	91	0.00	6,548	0.00	94,081	94,081	358,021	0.00	1,354,965	1,354,965	1,439,412
42	92	0.00	6,679	0.00	75,245	75,245	351,342	0.00	1,437,981	1,437,981	1,509,126
43	93	0.00	6,813	0.00	50,878	50,878	344,529	0.00	1,527,076	1,527,076	1,583,312
44	94	0.00	6,949	0.00	11,980	11,980	26,939	0.00	1,623,123	1,623,123	1,662,673
45	95	0.00	7,088	0.00	12,571	12,571	19,851	0.00	1,727,217	1,727,217	1,748,104
		750,000.00		-234,999.30				-234,999.30			
46	96	0.00	7,230	0.00	13,191	13,191	17,010	0.00	1,837,715	1,837,715	1,859,779
47	97	0.00	7,374	0.00	13,841	13,841	17,740	0.00	1,954,736	1,954,736	1,978,045
48	98	0.00	7,522	0.00	14,523	14,523	18,505	0.00	2,078,584	2,078,584	2,103,206
49	99	0.00	7,672	0.00	15,240	15,240	19,305	0.00	2,209,569	2,209,569	2,235,577
50	100	0.00	7,826	0.00	15,991	15,991	20,142	0.00	2,348,025	2,348,025	2,375,496
		750,000.00		-234,999.30				-234,999.30			

Principal National Life Insurance Company

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tables (See Summary of Benefits Report). The illustrated rate can vary in future years due to current assumptions regarding changing policy expenses or due to policy adjustments.



May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client

Male, Age: 50 Preferred Nontobacco State of Issue: Iowa

Initial Death Benefit: \$625,803

Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

				Alternate Scale (Non Guaranteed) at a rate of 4.15%				Current (Non Guaranteed) Based on premium allocation and interest rate tables			
End of Year Year Age	Annualized Premium Outlay	Partial Surrenders/ Loans	Net Outlay	Net Surrender Value	Net Accumulated Value	Net Death Benefit	Net Outlay	Net Surrender Value	Net Accumulated Value	Net Death Benefi	
51	101	0.00	7,982	0.00	16,780	16,780	21,018	0.00	2,494,313	2,494,313	2,523,327
52	102	0.00	8,142	0.00	17,607	17,607	21,936	0.00	2,648,812	2,648,812	2,679,453
53	103	0.00	8,305	0.00	18,475	18,475	22,896	0.00	2,811,873	2,811,873	2,844,227
54	104	0.00	8,471	0.00	19,386	19,386	23,900	0.00	2,983,845	2,983,845	3,018,004
55	105	0.00	8,640	0.00	20,342	20,342	24,952	0.00	3,165,096	3,165,096	3,201,154
		750,000.00		-234,999.30				-234,999.30			
56	106	0.00	8,813	0.00	21,345	21,345	26,054	0.00	3,356,021	3,356,021	3,394,076
57	107	0.00	8,989	0.00	22,398	22,398	27,207	0.00	3,556,734	3,556,734	3,596,886
58	108	0.00	9,169	0.00	23,502	23,502	28,414	0.00	3,767,624	3,767,624	3,809,976
59	109	0.00	9,353	0.00	24,661	24,661	29,678	0.00	3,989,138	3,989,138	4,033,799
60	110	0.00	9,540	0.00	25,878	25,878	31,002	0.00	4,221,665	4,221,665	4,268,747
		750,000.00		-234,999.30				-234,999.30			
61	111	0.00	9,730	0.00	27,154	27,154	32,388	0.00	4,465,766	4,465,766	4,515,386
62	112	0.00	9,925	0.00	28,493	28,493	33,839	0.00	4,722,382	4,722,382	4,774,667
63	113	0.00	10,124	0.00	29,898	29,898	35,360	0.00	4,992,131	4,992,131	5,047,215
64	114	0.00	10,326	0.00	31,372	31,372	36,952	0.00	5,275,683	5,275,683	5,333,707
65	115	0.00	10,533	0.00	32,919	32,919	38,620	0.00	5,573,770	5,573,770	5,634,879
		750,000.00		-234,999.30				-234,999.30			
66	116	0.00	10,743	0.00	34,542	34,542	40,367	0.00	5,887,191	5,887,191	5,951,542
67	117	0.00	10,958	0.00	36,245	36,245	42,196	0.00	6,216,826	6,216,826	6,284,583
68	118	0.00	11,177	0.00	38,033	38,033	44,113	0.00	6,563,645	6,563,645	6,634,982
69	119	0.00	11,401	0.00	39,908	39,908	46,122	0.00	6,928,749	6,928,749	7,003,851
70	120	0.00	11,629	0.00	41,876	41,876	48,225	0.00	7,313,064	7,313,064	7,392,125
		750,000.00		-234,999.30				-234,999.30			
71	121	0.00	11,861	0.00	43,941	43,941	50,430	0.00	7,717,910	7,717,910	7,801,138
		750,000.00		-234,999.30				-234,999.30			

Principal National Life Insurance Company

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*The values illustrated in this report are based initially on the current interest crediting rate stated above (if applicable) or on the premium allocation and interest rate tables (See Summary of Benefits Report). The illustrated rate can vary in future years due to current assumptions regarding changing policy expenses or due to policy adjustments.



Hypothetical Loan Impact Report

May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa

Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

Below are hypothetical examples of the net loan cost (or gain) associated with taking a Standard Policy Loan or an Alternate Policy Loan.

- Example 1 assumes the use of a Standard Policy Loan, which is fully secured by the Loan Account. The Standard Policy Loan Interest Credited Rate is 3.00% and the Standard Policy Loan Interest Charged Rate is 3.00%.
- Examples 2 and 3 assume the use of an Alternate Loan, which is fully secured by the Policy's Accumulated Value. The Alternate Policy Loan Interest Charged Rate is 5.25%.

All three examples assume an Accumulated Value(AV) equal to \$100,000 at the beginning of the loan period with a \$10,000 loan, taken annually at the beginning of each year. In order to display the loan option's impact on values within the policy, no policy charges or surrender charges are assumed. Any assumed rates used may not be current - Please refer to the Features & Benefits section of your illustration for actual Standard/Alternate Policy Loan Charged/Credited rates.

Example 1: Standar	rd Policy Loans (witl	h an assumed 6.00%	rate applied to the	unloaned (net) AV)				
Assumed rate applied	d to the policy's unloa	ned (net) accumulated	l value	6.00%				
Assumed Standard P	olicy Loan Interest Ci	redited Rate (yrs 11+)	3.00%					
Assumed Standard P	olicy Loan Charged R	Rate (yrs 11+)		3.00%				
Net Loan Cost				0.00%				
Policy Year	Annual Loan Requested	Annual Loan Amount	Loan Credit	Loan Interest	Cumulative Net Loan Cost	Net Surrender Value		
11	(10,000)	10,000	300	300	-	95,700		
12	(10,000)	10,300	609	609	-	91,133		
13	(10,000)	10,609	927	927	-	86,283		
14	(10,000)	10,927	1,255	1,255	-	81,132		
20	(10,000)	13,048	3,439	3,439	-	42,808		

Under Current assumptions, the rate of interest credited to the policy's Loan Account equals the rate of interest charged for the loan after Poilcy Year 10.

Therefore, in this example the net cost of the Standard Loan is zero.

NOTE: The loan interest charged in years 1-10 will be greater than the loan interest credited.

Example 2: Alternate Policy Loans (with an assumed 3.00% rate applied to the AV)							
Assumed rate applied to the policy's accumulated value	3.00%						
Assumed Loan Interest Credited Rate	N/A						
Assumed Alternate Policy Loan Charged Rate	5.25%						
Net Loan Cost	2.25%						

You should consider the potential impact that each type of loan can have on your policy before taking a loan.

An alternate policy loan carries significantly more risk to the policy's performance due to the potential for a larger net cost for the loan. You should request an illustration from your representative to compare the loan types and show the effects of an underperforming policy. To determine if an alternate loan is the right choice for you, consider the impact to the policy if:

• The rate applied to the policy's accumulated value is lower than the Alternate Policy Loan Interest Charged Rate;

- The policy underperforms due to a market downturn;
- · The Segment Modifiers are lowered; or

• Actual performance fluctuates instead of assuming a level illustrated rate.

Important reminder: A change of policy loan type is only permitted once per policy year and must be requested by you.



May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

Policy Year	Annual Loan Requested	Annual Loan Amount	Loan Credit	Loan Interest	Cumulative Net Loan Cost	Net Surrender Value
11	(10,000)	10,000	300	525	225	93,000
12	(10,000)	10,525	616	1,078	687	85,565
13	(10,000)	11,078	948	1,659	1,398	77,670
14	(10,000)	11,659	1,298	2,271	2,371	69,289
20	(10,000)	15,849	3,818	6,681	14,545	7,135
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With an Alternate Policy Loan, when the rate of interest charged for that loan exceeds the rate of interest credited to the policy's AV, the net cost of holding that loan can be substantial.

Example 3: Alternate Policy Loans (with an assumed 6.00% rate applied to the AV)									
Assumed rate applied	d to the policy's accun	nulated value		6.00%					
Assumed Loan Intere	est Credited Rate		N/A						
Assumed Alternate P	olicy Loan Charged F	Rate		5.25%					
Net Loan Gain				0.75%					
Policy Year	Annual Loan Requested	Annual Loan Amount	Loan Credit	Loan Interest	Cumulative Net Loan Gain	Net Surrender Value			
11	(10,000)	10,000	600	525	75	96,000			
12	(10,000)	10,525	1,232	1,078	229	91,835			
13	(10,000)	11,078	1,896	1,659	466	87,499			
14	(10,000)	11,659	2,596	2,271	790	82,986			
20	(10,000)	15,849	7,635	6,681	4,848	51,828			

With an Alternate Policy Loan, when the rate of interest credited to the policy's AV exceeds the rate of interest charged for that loan, the result would be a net loan gain to the policy.

You should consider the potential impact that each type of loan can have on your policy before taking a loan.

An alternate policy loan carries significantly more risk to the policy's performance due to the potential for a larger net cost for the loan. You should request an illustration from your representative to compare the loan types and show the effects of an underperforming policy. To determine if an alternate loan is the right choice for you, consider the impact to the policy if:

• The rate applied to the policy's accumulated value is lower than the Alternate Policy Loan Interest Charged Rate;

- The policy underperforms due to a market downturn;
- · The Segment Modifiers are lowered; or

• Actual performance fluctuates instead of assuming a level illustrated rate.

Important reminder: A change of policy loan type is only permitted once per policy year and must be requested by you.



Volatility Report

May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

For informational purposes only, we have provided a table with historical S&P 500 Price Return Reference Index Rates and corresponding hypothetical historical Index-Linked Rates over the last 20 years.

We used historical Reference Index values as of the end of the month from January 2003 through December 2022. Values assume 100% allocation to the S&P 500 Price Return Index-Linked Account with an illustrated Cap Rate of 9.0%, Participation Rate of 100% and a Floor Rate of 0%. This table assumes at the start of each year \$1,000 placed into the Index-Linked Account and throughout each year no charges are deducted and no partial surrenders or loans are taken.

Past results should not be considered representative of expected future performance. Future performance of the reference index could be higher or lower than the performance shown in this chart. The Indexed Universal Life Accumulation II was not available until 2019 and the below information applies a current cap rate, floor rate and participation rate to past performance. Actual cap rate and participation rates might have been higher or lower than assumed and would have been impacted by market conditions and different policy guarantees.

Most recent 20-year period

Policy year	Value applied at the beginning of the year	Beginning segment value	S&P 500 Price Return reference index rate	Hypothetical historical index-linked rate Cap = 9.00% Floor = 0.00% Participation = 100%	Index-linked interest	Ending segment value
2003	\$1,000	\$1,000	26.38%	9.00%	\$90	\$1,090
2004	\$1,000	\$2,090	8.99%	8.99%	\$188	\$2,278
2005	\$1,000	\$3,278	3.00%	3.00%	\$98	\$3,376
2006	\$1,000	\$4,376	13.62%	9.00%	\$394	\$4,770
2007	\$1,000	\$5,770	4.24%	4.24%	\$245	\$6,015
2008	\$1,000	\$7,015	-38.49%	0.00%	\$0	\$7,015
2009	\$1,000	\$8,015	23.45%	9.00%	\$721	\$8,736
2010	\$1,000	\$9,736	12.78%	9.00%	\$876	\$10,613
2011	\$1,000	\$11,613	0.00%	0.00%	\$0	\$11,613
2012	\$1,000	\$12,613	11.52%	9.00%	\$1,135	\$13,748
2013	\$1,000	\$14,748	29.60%	9.00%	\$1,327	\$16,075
2014	\$1,000	\$17,075	11.39%	9.00%	\$1,537	\$18,612
2015	\$1,000	\$19,612	-0.73%	0.00%	\$0	\$19,612
2016	\$1,000	\$20,612	9.54%	9.00%	\$1,855	\$22,467
2017	\$1,000	\$23,467	19.42%	9.00%	\$2,112	\$25,579
2018	\$1,000	\$26,579	-7.03%	0.00%	\$0	\$26,579
2019	\$1,000	\$27,579	28.88%	9.00%	\$2,482	\$30,061
2020	\$1,000	\$31,061	16.26%	9.00%	\$2,796	\$33,857
2021	\$1,000	\$34,857	26.89%	9.00%	\$3,137	\$37,994
2022	\$1,000	\$38,994	-19.44%	0.00%	\$0	\$38,994

Indexed Universal Life Accumulation II was first issued by Principal National Life Insurance Company in 2019. This supplemental report is designed to show hypothetical rates of return at different points in time that predate the inception of Indexed Universal Life Accumulation II. The table assumes a current cap rate, floor rate and participation rate, and applies them to past performance. Index values are based on historical data, and past performance is not considered representative of future results. Future performance of the S&P 500 Price Return Reference Index and S&P Total Return Reference Index could be higher or lower than the performance shown in the table. Further, actual cap rates and participation rates might have been higher or lower in the past than assumed in this table and would have been impacted by market conditions and different policy guarantees. Finally the tables do not reflect the deduction of fees and charges. If all fees and charges had been deducted, performance would have been lower.



Volatility Report

May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

For informational purposes only, we have provided a table with historical S&P 500 Price Return High Cap Reference Index Rates and corresponding hypothetical historical Index-Linked Rates over the last 20 years.

We used historical Reference Index values as of the end of the month from January 2003 through December 2022. Values assume 100% allocation to the S&P 500 Price Return High Cap Index-Linked Account with an illustrated Cap Rate of 13.0%, Participation Rate of 100% and a Floor Rate of 0%. This table assumes at the start of each year \$1,000 placed into the Index-Linked Account and throughout each year no charges are deducted and no partial surrenders or loans are taken.

Past results should not be considered representative of expected future performance. Future performance of the reference index could be higher or lower than the performance shown in this chart. The Indexed Universal Life Accumulation II was not available until 2019 and the below information applies a current cap rate, floor rate and participation rate to past performance. Actual cap rate and participation rates might have been higher or lower than assumed and would have been impacted by market conditions and different policy guarantees.

Most recent 20-year period

Policy year	Value applied at the beginning of the year	Beginning segment value	S&P 500 Price Return reference index rate	Hypothetical historical index-linked rate Cap = 13.00% Floor = 0.00% Participation = 100%	Index-linked interest	Ending segment value
2003	\$1,000	\$990	26.38%	13.00%	\$129	\$1,119
2004	\$1,000	\$2,098	8.99%	8.99%	\$189	\$2,286
2005	\$1,000	\$3,253	3.00%	3.00%	\$98	\$3,351
2006	\$1,000	\$4,307	13.62%	13.00%	\$560	\$4,867
2007	\$1,000	\$5,809	4.24%	4.24%	\$247	\$6,055
2008	\$1,000	\$6,985	-38.49%	0.00%	\$0	\$6,985
2009	\$1,000	\$7,905	23.45%	13.00%	\$1,028	\$8,932
2010	\$1,000	\$9,833	12.78%	12.78%	\$1,257	\$11,090
2011	\$1,000	\$11,969	0.00%	0.00%	\$0	\$11,969
2012	\$1,000	\$12,839	11.52%	11.52%	\$1,479	\$14,318
2013	\$1,000	\$15,165	29.60%	13.00%	\$1,971	\$17,136
2014	\$1,000	\$17,955	11.39%	11.39%	\$2,045	\$20,000
2015	\$1,000	\$20,790	-0.73%	0.00%	\$0	\$20,790
2016	\$1,000	\$21,572	9.54%	9.54%	\$2,057	\$23,629
2017	\$1,000	\$24,383	19.42%	13.00%	\$3,170	\$27,553
2018	\$1,000	\$28,267	-7.03%	0.00%	\$0	\$28,267
2019	\$1,000	\$28,974	28.88%	13.00%	\$3,767	\$32,741
2020	\$1,000	\$33,404	16.26%	13.00%	\$4,342	\$37,746
2021	\$1,000	\$38,359	26.89%	13.00%	\$4,987	\$43,345
2022	\$1,000	\$43,902	-19.44%	0.00%	\$0	\$43,902

Indexed Universal Life Accumulation II was first issued by Principal National Life Insurance Company in 2019. This supplemental report is designed to show hypothetical rates of return at different points in time that predate the inception of Indexed Universal Life Accumulation II. The table assumes a current cap rate, floor rate and participation rate, and applies them to past performance. Index values are based on historical data, and past performance is not considered representative of future results. Future performance of the S&P 500 Price Return Reference Index and S&P Total Return Reference Index could be higher or lower than the performance shown in the table. Further, actual cap rates and participation rates might have been higher or lower in the past than assumed in this table and would have been impacted by market conditions and different policy guarantees. Finally the tables do not reflect the deduction of fees and charges. If all fees and charges had been deducted, performance would have been lower.



Volatility Report

May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

For informational purposes only, we have provided a table with historical S&P 500 Total Return Reference Index Rates and corresponding hypothetical historical Index-Linked Rates over the last 20 years.

We used historical Reference Index values as of the end of the month from January 2003 through December 2022. Values assume 100% allocation to the S&P 500 Total Return Index-Linked Account with an illustrated Cap Rate of 13.0%, Participation Rate of 110% and a Floor Rate of 0%. This table assumes at the start of each year \$1,000 placed into the Index-Linked Account and throughout each year no charges are deducted and no partial surrenders or loans are taken.

Past results should not be considered representative of expected future performance. Future performance of the reference index could be higher or lower than the performance shown in this chart. The Indexed Universal Life Accumulation II was not available until 2019 and the below information applies a current cap rate, floor rate and participation rate to past performance. Actual cap rate and participation rates might have been higher or lower than assumed and would have been impacted by market conditions and different policy guarantees.

Most recent 20-year period

Policy year	Value applied at the beginning of the year	Beginning segment value	S&P 500 Total Return reference index rate	Hypothetical historical index-linked rate Cap = 13.00% Floor = 0.00% Participation = 110%	Index-linked interest	Ending segment value
2003	\$1,000	\$1,000	11.48%	12.63%	\$126	\$1,126
2004	\$1,000	\$2,126	3.12%	3.43%	\$73	\$2,199
2005	\$1,000	\$3,199	0.82%	0.90%	\$29	\$3,228
2006	\$1,000	\$4,228	6.77%	7.45%	\$315	\$4,543
2007	\$1,000	\$5,543	5.03%	5.53%	\$307	\$5,850
2008	\$1,000	\$6,850	-16.67%	0.00%	\$0	\$6,850
2009	\$1,000	\$7,850	6.16%	6.77%	\$532	\$8,381
2010	\$1,000	\$9,381	2.82%	3.10%	\$291	\$9,672
2011	\$1,000	\$10,672	3.05%	3.36%	\$359	\$11,031
2012	\$1,000	\$12,031	11.47%	12.62%	\$1,519	\$13,549
2013	\$1,000	\$14,549	17.29%	13.00%	\$1,891	\$16,441
2014	\$1,000	\$17,441	6.19%	6.81%	\$1,188	\$18,629
2015	\$1,000	\$19,629	1.04%	1.14%	\$225	\$19,853
2016	\$1,000	\$20,853	4.49%	4.94%	\$1,030	\$21,884
2017	\$1,000	\$22,884	11.38%	12.52%	\$2,865	\$25,749
2018	\$1,000	\$26,749	3.16%	3.47%	\$929	\$27,678
2019	\$1,000	\$28,678	18.45%	13.00%	\$3,728	\$32,406
2020	\$1,000	\$33,406	0.97%	1.07%	\$357	\$33,763
2021	\$1,000	\$34,763	14.90%	13.00%	\$4,519	\$39,283
2022	\$1,000	\$40,283	-13.70%	0.00%	\$0	\$40,283

Indexed Universal Life Accumulation II was first issued by Principal National Life Insurance Company in 2019. This supplemental report is designed to show hypothetical rates of return at different points in time that predate the inception of Indexed Universal Life Accumulation II. The table assumes a current cap rate, floor rate and participation rate, and applies them to past performance. Index values are based on historical data, and past performance is not considered representative of future results. Future performance of the S&P 500 Price Return Reference Index and S&P Total Return Reference Index could be higher or lower than the performance shown in the table. Further, actual cap rates and participation rates might have been higher or lower in the past than assumed in this table and would have been impacted by market conditions and different policy guarantees. Finally the tables do not reflect the deduction of fees and charges. If all fees and charges had been deducted, performance would have been lower.



Index Disclosure

May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

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Supplemental Illustration

May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00

Initial Death Benefit Option: 2 (Face + Accumulated Value)

End of								
Year	Year Age	Partial Surrenders	Loans	Loan Repayment	Loan Interest	Cumulative Loan	Loar Cred	
1	51	0	0	0	0	0	C	
2	52	0	0	0	0	0	0	
3	53	0	0	0	0	0	(
4	54	0	0	0	0	0	0	
5	55	0	0	0	0	0	0	
		0	0					
6	56	0	0	0	0	0	0	
7	57	0	0	0	0	0	(
8	58	0	0	0	0	0	C	
9	59	0	0	0	0	0	0	
10	60	0	0	0	0	0	C	
		0	0					
11	61	0	0	0	0	0	0	
12	62	0	0	0	0	0	(
13	63	0	0	0	0	0	0	
14	64	0	0	0	0	0	0	
15	65	0	0	0	0	0	0	
		0	0					
16	66	98,500	0	0	0	0	C	
17	67	98,500	0	0	0	0	(
18	68	98,500	0	0	0	0	(
19	69	98,500	0	0	0	0	0	
20	70	98,500	0	0	0	0	0	
		492,500	0					
21	71	98,500	0	0	0	0	C	
22	72	98,500	0	0	0	0	0	
23	73	60,500	37,999	0	760	38,759	760	
24	74	0	98,500	0	2,745	140,005	2,745	
25	75	0	98,500	0	4,770	243,275	4,770	
		750,000	234,999					
26	76	0	0	0	4,866	248,140	4,866	
27	77	0	0	0	4,963	253,103	4,963	
28	78	0	0	0	5,062	258,165	5,062	
29	79	0	0	0	5,163	263,328	5,163	
30	80	0	0	0	5,267	268,595	5,267	
		750,000	234,999					

Principal National Life Insurance Company

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May 23, 2023

Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

	End of Year	Partial		Loan	Loan	Cumulative	Loa
Year	Age	Surrenders	Loans	Repayment	Interest	Loan	Cred
31	81	0	0	0	5,372	273,967	5,372
32	82	0	0	0	5,479	279,446	5,47
33	83	0	0	0	5,589	285,035	5,589
34	84	0	0	0	5,701	290,736	5,70
35	85	0	0	0	5,815	296,550	5,81
		750,000	234,999				
36	86	0	0	0	5,931	302,481	5,93
37	87	0	0	0	6,050	308,531	6,05
38	88	0	0	0	6,171	314,702	6,17
39	89	0	0	0	6,294	320,996	6,29
40	90	0	0	0	6,420	327,416	6,42
		750,000	234,999				
41	91	0	0	0	6,548	333,964	6,54
42	92	0	0	0	6,679	340,643	6,67
43	93	0	0	0	6,813	347,456	6,81
44	94	0	0	0	6,949	354,405	6,94
45	95	0	0	0	7,088	361,493	7,08
		750,000	234,999				
46	96	0	0	0	7,230	368,723	7,23
47	97	0	0	0	7,374	376,098	7,37
48	98	0	0	0	7,522	383,620	7,52
49	99	0	0	0	7,672	391,292	7,67
50	100	0	0	0	7,826	399,118	7,82
		750,000	234,999				
51	101	0	0	0	7,982	407,100	7,98
52	102	0	0	0	8,142	415,242	8,14
53	103	0	0	0	8,305	423,547	8,30
54	104	0	0	0	8,471	432,018	8,47
55	105	0	0	0	8,640	440,658	8,64
		750,000	234,999				
56	106	0	0	0	8,813	449,471	8,81
57	107	0	0	0	8,989	458,461	8,98
58	108	0	0	0	9,169	467,630	9,16
59	109	0	0	0	9,353	476,983	9,35
60	110	0	0	0	9,540	486,522	9,54

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Indexed Universal Life Accumulation II (08/2021) Flexible Premium Adjustable Universal Life Insurance Policy With Index-Linked Interest Options

Valued Client Male, Age: 50 Preferred Nontobacco State of Issue: Iowa

Initial Death Benefit: \$625,803 Initial Annual Premium: \$50,000.00 Initial Death Benefit Option: 2 (Face + Accumulated Value)

	End of						
Year	Year Age	Partial Surrenders	Loans	Loan Repayment	Loan Interest	Cumulative Loan	Loai Cred
61	111	0	0	0	9,730	496,253	9,730
62	112	0	0	0	9,925	506,178	9,925
63	113	0	0	0	10,124	516,301	10,124
64	114	0	0	0	10,326	526,627	10,326
65	115	0	0	0	10,533	537,160	10,533
		750,000	234,999				
66	116	0	0	0	10,743	547,903	10,743
67	117	0	0	0	10,958	558,861	10,958
68	118	0	0	0	11,177	570,038	11,177
69	119	0	0	0	11,401	581,439	11,401
70 12	120	0	0	0	11,629	593,068	11,629
		750,000	234,999				
71	121	0	0	0	11,861	604,929	11,861
		750,000	234,999				

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