

## How could this benefit you?



**More satisfied clients.** They can sign their policies when and where it works best for them.



**Added convenience.** No more mailing forms back and forth. No more difficult-to-schedule meetings. No separate website to log in to.



**Greater efficiency.** The process of getting final signatures and delivering policies can be expedited— giving you more time to meet the needs of your clients.



**Faster coverage.** Clients can get access to their policy and coverage sooner—resulting in a shorter time to policy issue and a quicker commission payment to you.

### **Fast facts**

- Applicants must have a valid email address. When the owner and insured are different, a unique email should be provided for each. If they don't have a valid email address, the policy should be printed and signed.
- Cell phone numbers are recommended.
- Available in all states.
- Available for Principal Term life products.

# Here's how it works.

Once a policy is issued, an email with a PDF copy of the policy is sent to the field office contact for review

Then there's a choice of three options:

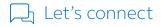
- Select the eSignature option for the owner/insured
- Print it out if a paper copy is preferred. Don't forget that the owner/insured will need to sign any delivery requirements, which will then need to be returned to Principal.
- · Return it to the home office if something needs to be changed.

**Steps** 

If the eSignature option is chosen, an email with a PDF copy of the policy will be sent to the insured, and then to the owner if different, to review and sign electronically.

Once the owner/insured provides an eSignature, the financial professional will receive an email with a PDF copy of the policy for review and an eSignature (if required).

All parties who provided an eSignature will receive an email with a PDF copy of the signed policy, which can be printed if desired.



Visit principal.com/PrincipalLifeOnline to learn more. Call the National Sales Desk at 800-654-4278, or your Life RVP.

### advisors.principal.com

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